



BUILD_ME Training: *Basics of climate-friendly buildings and the BEP Tool*



12 August 2021

Supported by:



based on a decision of the German Bundestag



Agenda

Setting the scene



Welcome



Introducing the BEP tool



Introduction to BUILD_ME Project



BEP Tool next steps



Introduction to climate-friendly buildings and the corresponding policy instruments



Wrap-up/closing



Climate-friendly buildings from a technology perspective



Climate-friendly buildings from a financing perspective

Welcome words



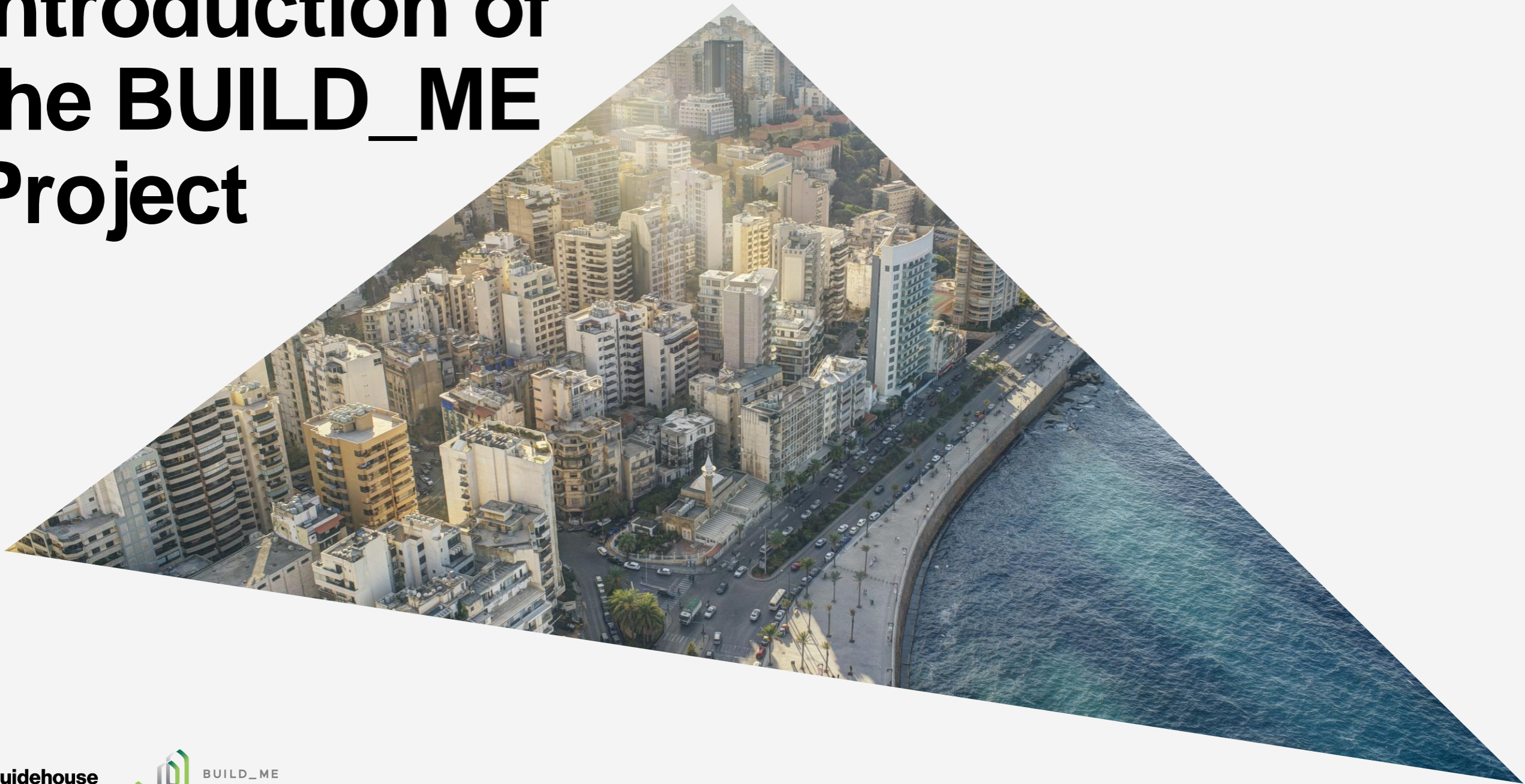
Objectives of the training session

For project developers, architects and engineers



- 1 Enable the utilisation of the BEP tool
- 2 Increase awareness of the importance and financial attractiveness of investing in EE measures
- 3 Transfer general technical understanding of holistic assessment of EE building projects
- 4 Provide an overview of the big picture

Introduction of the BUILD_ME Project



Overview about the project



BUILD_ME scope

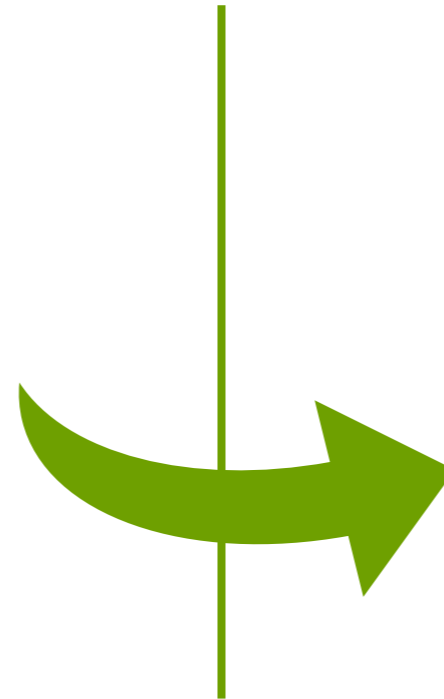
Approach



Original project

2016 - 2018

- Extensive analysis and research
- Identification of barriers
- Recommendations



Project extension

2019 – 2021

- Implementation of recommendations
- Dissemination of results
- Upscaling

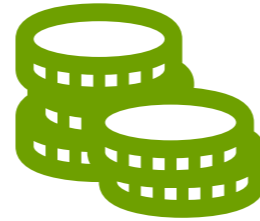
Key insights from Phase I

Approach




Project developers

- **Low cost packages** in average can already **save 30%** of energy costs.
- Investments of „nZEB variants“ **only 10-15% higher** than baseline
- **End users** are often responsible for **purchasing HVAC technologies**, separately from apartment



Financial institutes (FI)

- Funds are available but instruments are missing to prove eligibility. Process too complex for rather small building projects
- 
- **Capacity building FI** staff: Improve the knowledge on energy efficiency
 - Facilitate process to check **fulfilment of eligibility criteria**
 - Merchandise **financing option for building EE** measures and incorporate in your portfolio



Policy and decision makers

- Update/develop **building codes** and improve their enforcement
- Formulate **benchmarks** and develop a **classification scheme**
- Lack of **quantified (GHG) saving potentials** for the building sector in policy strategies

Structure and objectives of Phase II

Approach

Objectives and Goals

- Facilitate & increase **access to financing** & funding opportunities for EE building projects.
- Support the reform & transitions of **political frameworks** towards improving energy efficiency in the building sector.
- Focus on supporting the implementation of energy efficiency measures in **pilot projects**

WP1 Preparatory Steps

- Software tool: energy performance & cost-effectiveness
- Building Typology
- Buildings specifications & reference values

WP2 Support Pilot Projects

- Technical support
- Collect insights on the ground as input for WP3
- Testing EE classification scheme
- Support financing applications

WP3 Framework Conditions

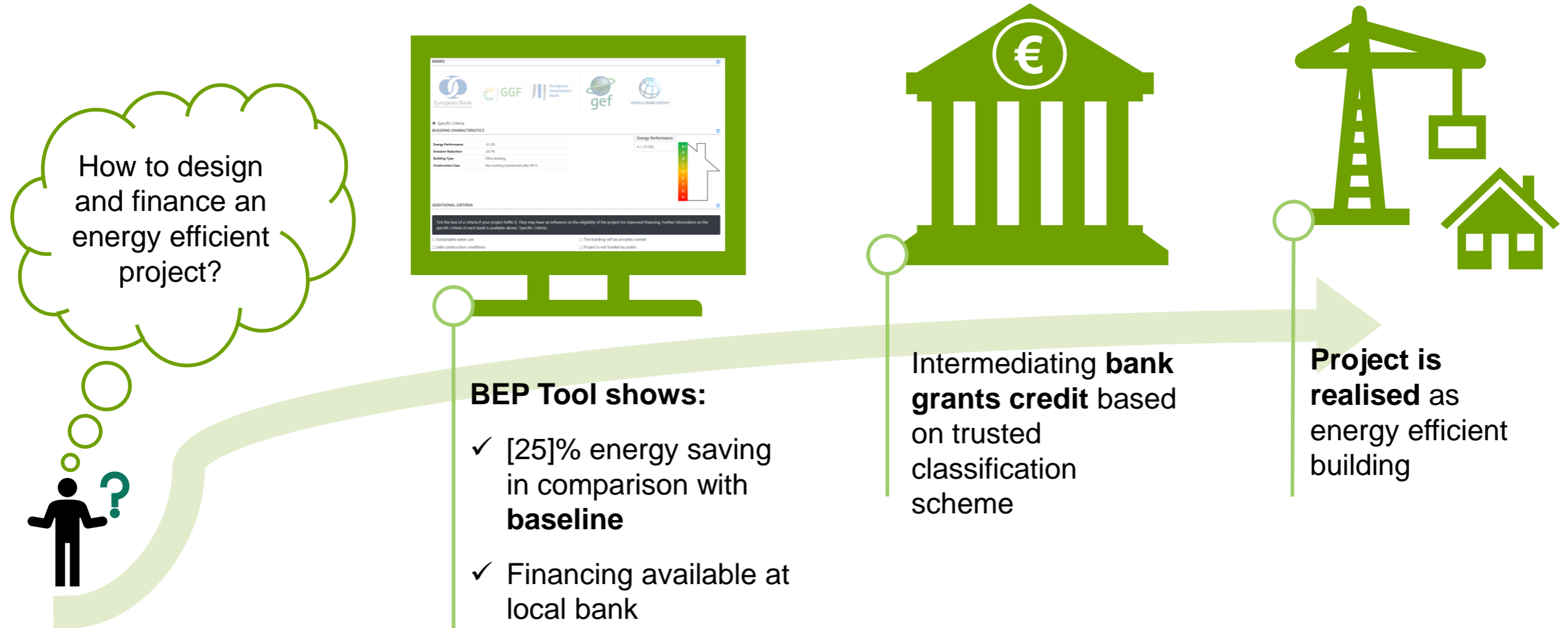
- Voluntary EE classification scheme
- Facilitate & increase access to financing
- Building codes
- Support national strategies (NEEAPs & NDCs)

WP4 Capacity Building and Dissemination

- Website, workshops, trainings, database for best practice buildings, webinars, newsletters, brochures, etc.

Easier access to financing for energy efficient buildings

Approach



Support the reform & transitions of political frameworks



National strategies
NDC
NEEAPs



Regulations:
EEBC
Standards



Voluntary Classification
Scheme



EE

towards improving
energy efficiency in the
building sector

Focus on supporting the implementation of energy efficiency measures in pilot projects

Technical support for pilot projects



Policy work

To connect the challenges and lessons learnt with the policy frameworks activities



Test the tool

To test and improve the BEP tool with real-life examples



Test the classification scheme

The national classification scheme will allow for better access to the available green finance programs



Facilitating finance

Support the PP in their application (if any).



Capacity building

Provide training on EE and RE



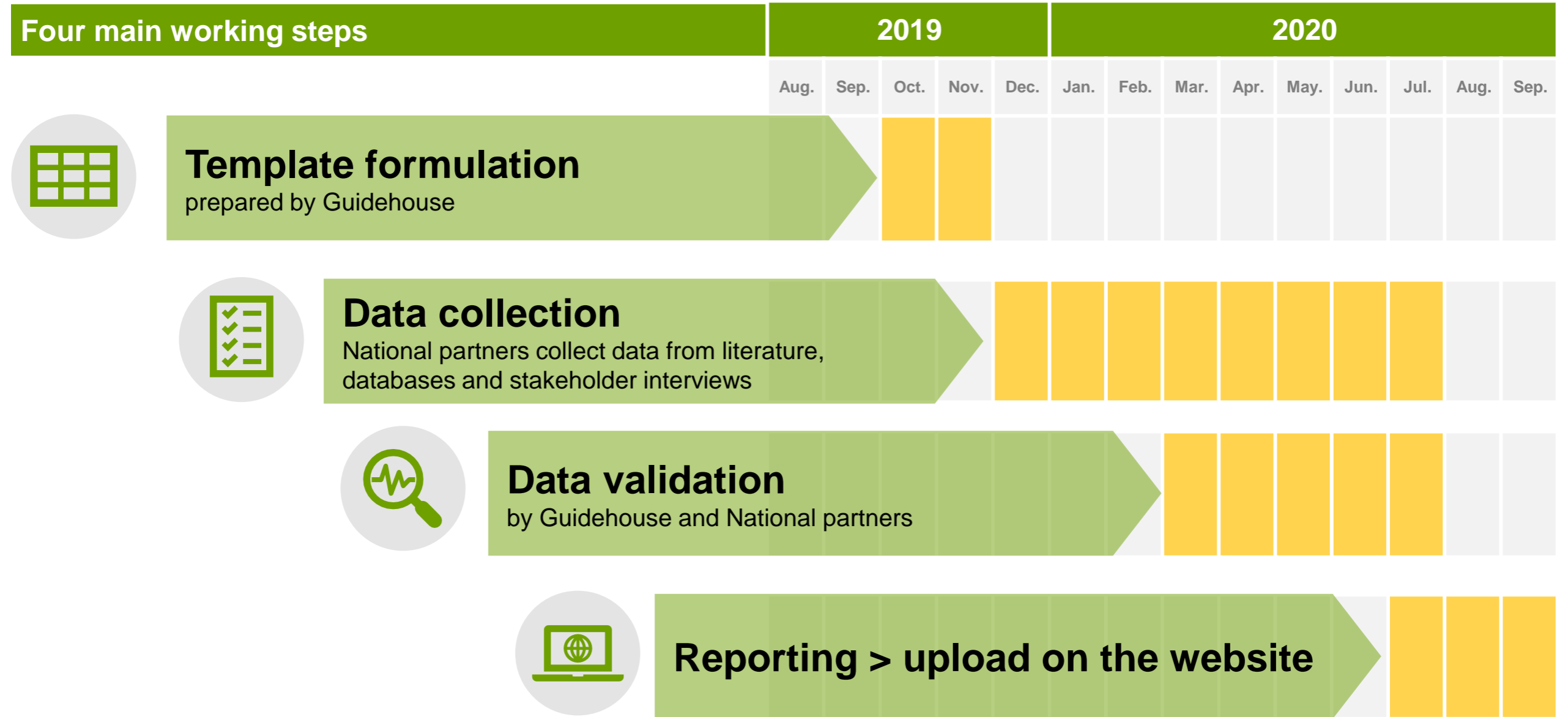
Zoom into Building Typology

Building Typology

What is meant with building typology and why it is needed?



Approach of development of building typology



Building Typology | Lebanon

Results



Building type

- Multi-family house (MFH) - Small ($\leq 1000\text{m}^2$) – detached
- Single-family house (SFH) - detached
- Education
- Retail/Trade
- Office
- Hospital
- Multi-family house / Apartment block - Large ($> 1000\text{m}^2$) - detached

Age group

- New and recent constructions (after 2015)
- Existing building: 1980-2015
- Existing building: before 1980

Regions

- City
- Town
- Village

[Link to the typology on BUILD ME website](#)

Typology	Construction period		
	New and recent constructions (after 2015)	Existing building: 1980-2015	Existing building: before 1980
Multi-family House (MFH) - Small ($\leq 1000\text{m}^2$) - detached			
Single-family house (SFH) - detached			
Education			
Retail/Trade			
Office			
Hospital			



Zoom into Baseline

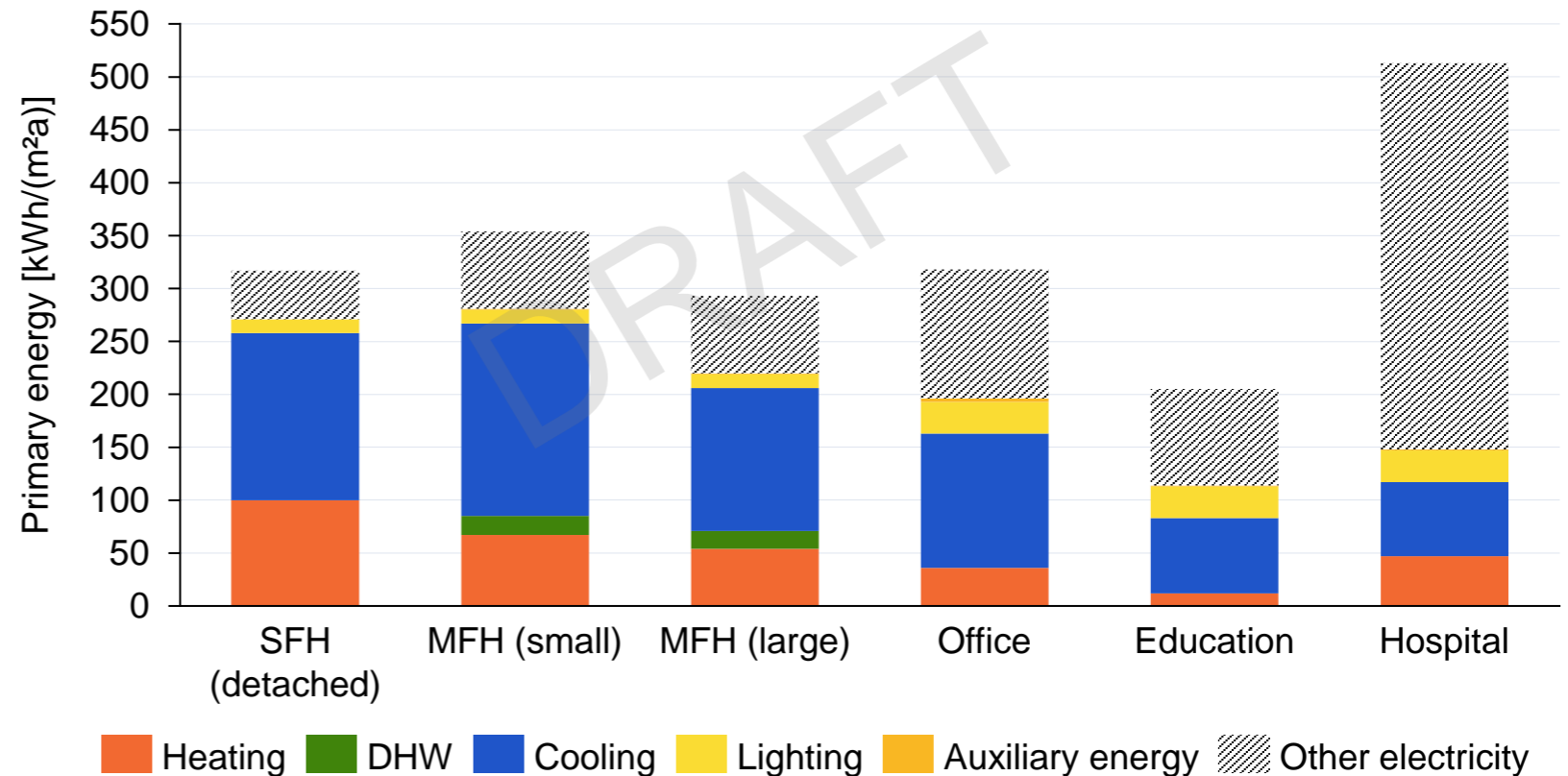
Baseline | Lebanon

Illustrating energy intensity of select Lebanese building types

Key takeaways

- Specific **primary energy** demand ranges between **200 – 500 kWh/(m²a)** for buildings constructed over the past years
- **Space cooling** accounts for largest primary energy demand (due to electricity as energy carrier)
- Note: Other electricity stands for plug-loads (e.g. fridge, TV, etc.) and is informational.

“City” baseline (new buildings, after 2015)



Baseline | Lebanon

Illustrating energy intensity: Multi-family house (large)

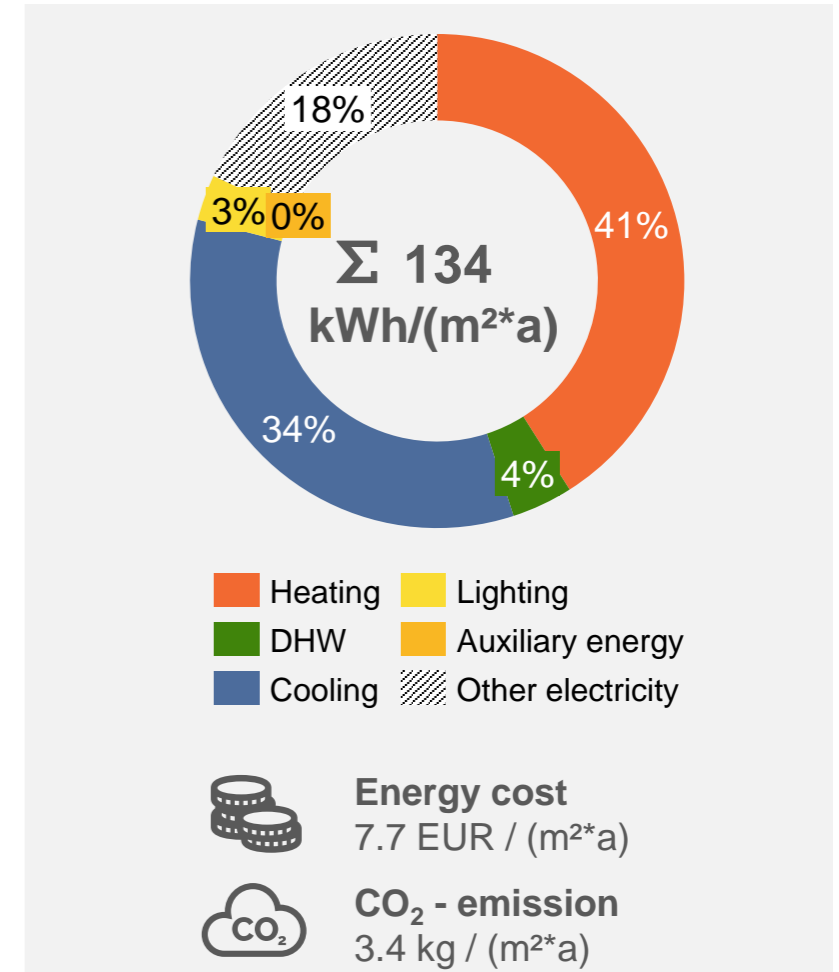
Building standard

- New building in city (constructed after 2015)
- Thermal insulation is used in roof and wall

Final energy demand

- 134 kWh/m²/a (110 kWh/m²a for HVAC and lighting)
- Energy consumption for heating largest share

Parameters	Baseline
Roof insulation (U-Value)	0.4 W/m ² K
Wall insulation (U-Value)	0.6 W/m ² K
Floor insulation (U-Value)	2.2 W/m ² K
Windows (U-Value; G-Value)	5.7 W/m ² K; 0.85
Window fraction	Ø 45%
Shading	Fixed shading
Air tightness	0.25 1/h
Heat supply	Oil (non-condensing)
Cold supply	Single split (EER: 2.9)
Hot water	Direct electric
Ventilation systems	Free ventilation
Lighting systems	LED
Renewable energy	No
Set temperature cooling/heating	22°C / 21°C



Country Report LEBANON

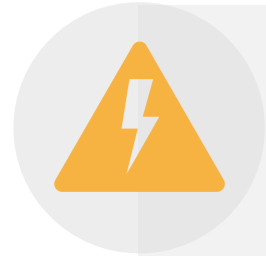


Market insights

Lebanon



- Yearly construction permits for residential: ~22,000 units



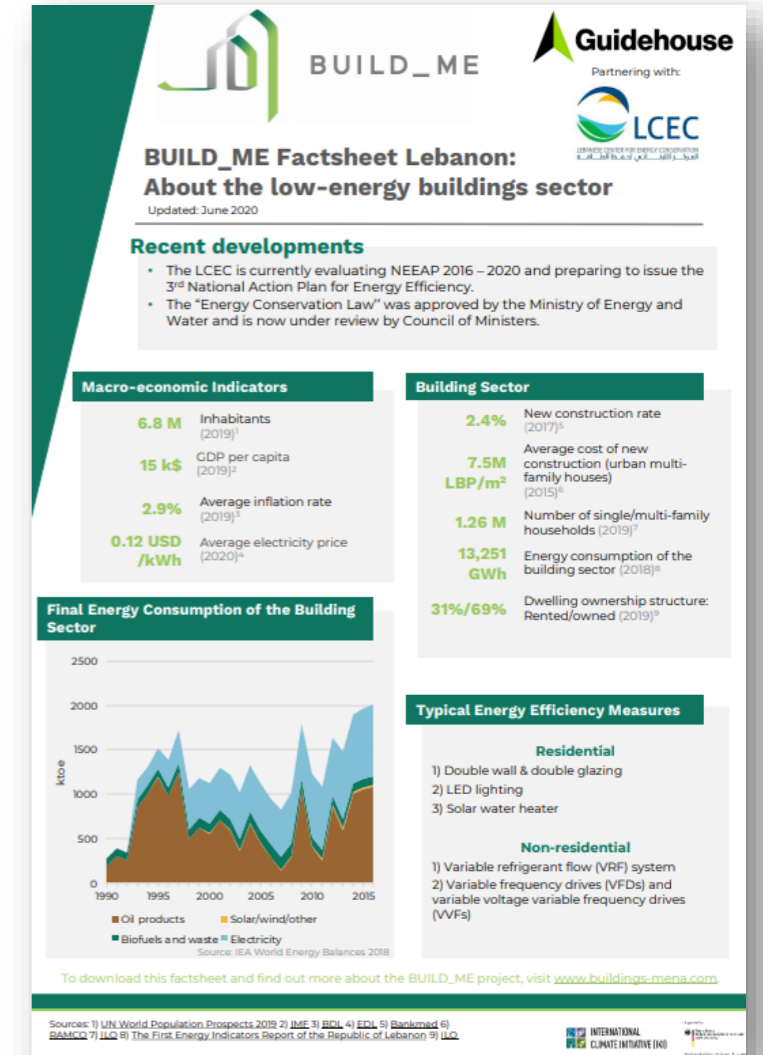
- One electricity utility (EDL) => financial deficit due to subsidies and losses
- Shortage in supply => Private Generators



- Sustainable Building code under preparation
- General Budget law 2019 (↑ investment factors up to 25%)
- Available voluntary standards (TSBL 2005) and criteria



- Ministry of Energy and Water, LCEC, Ministry of Public Works, Urban Planning Directorate, Municipalities.....

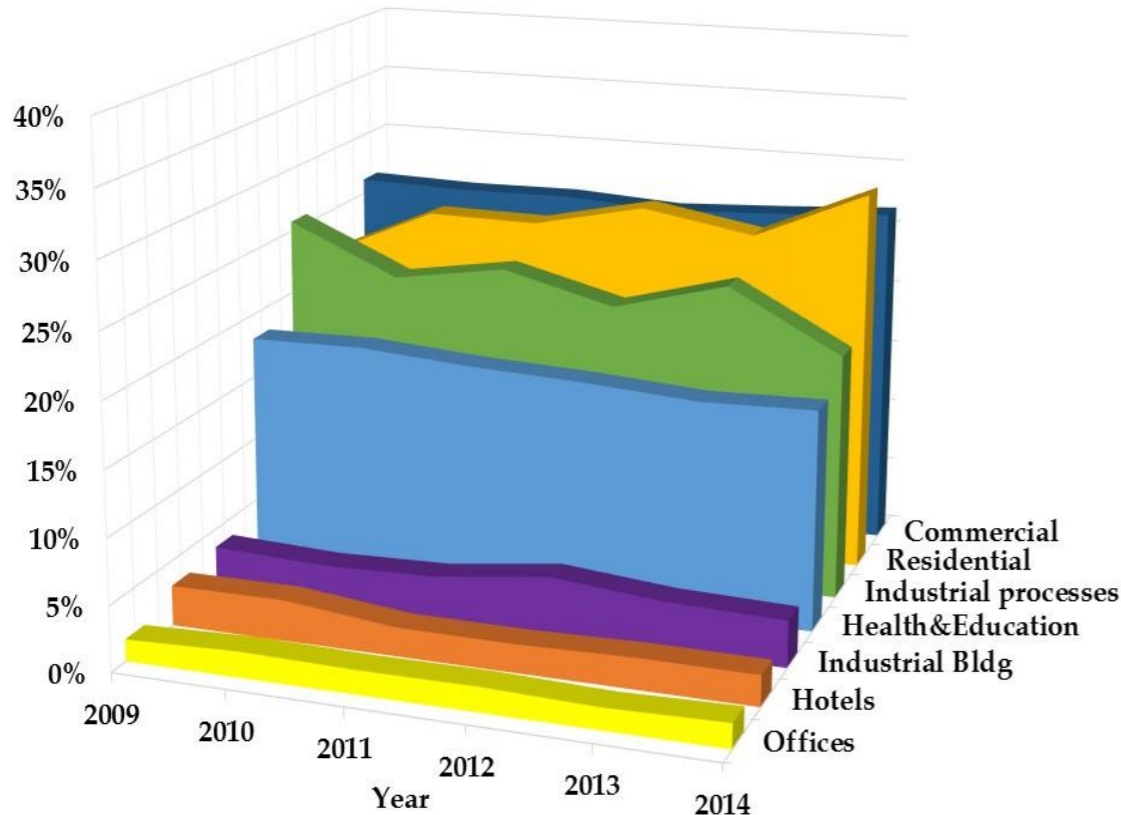


Lebanon: Energy Demand

- In 2015, Residential Sector ~70% of the total built area
- In 2015, Health and Education ~11% of the total built area
- In 2015, Commercial ~8% of the total built area

Main Usages

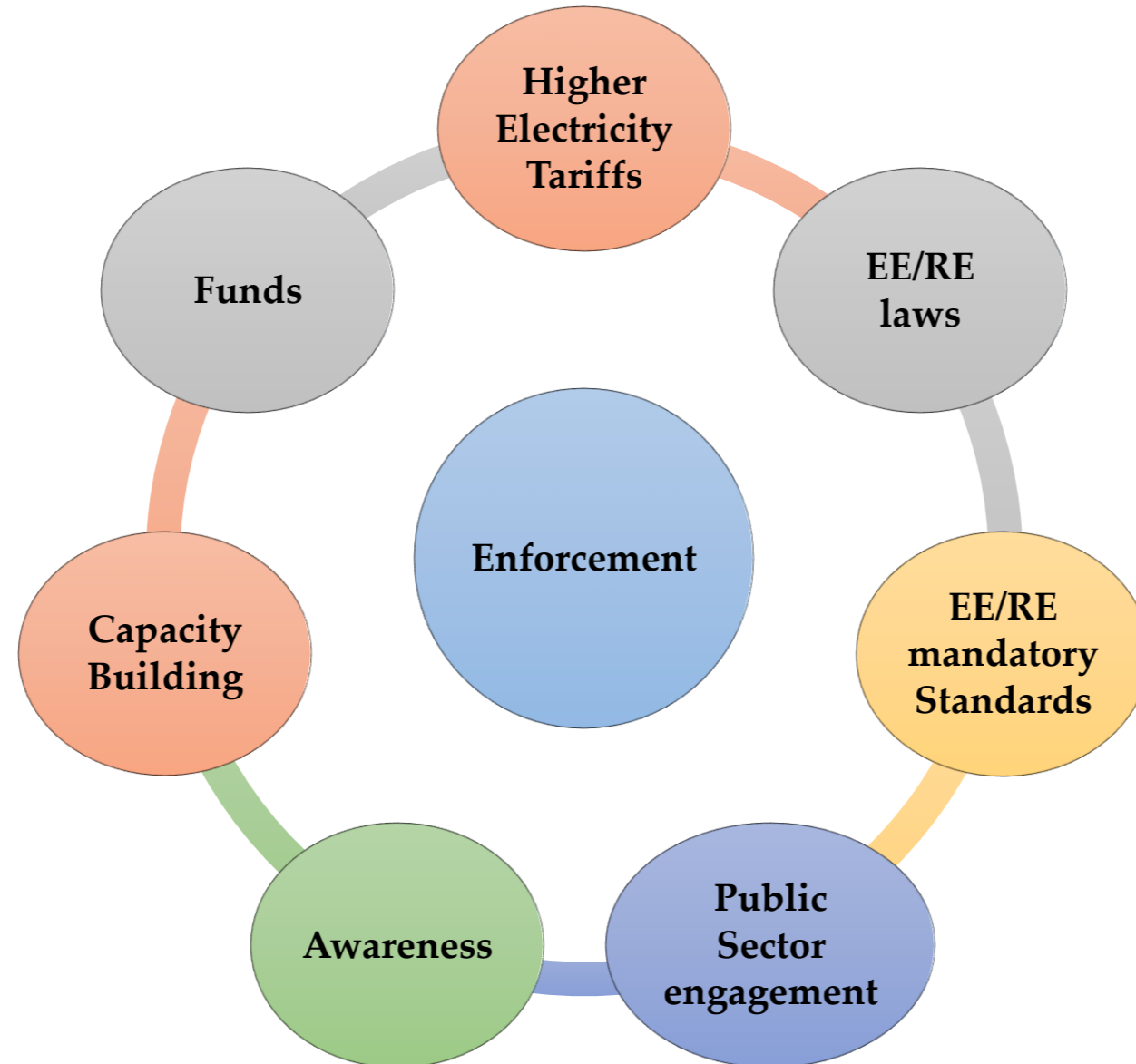
- Cooling and dehumidification constituted 29% of the total electricity demand in 2009, and reached 40% in 2014. The cooling share:
 - residential sector 19%
 - commercial sector 11%,
 - health and education sector 8%
- Lighting, the second highest-consuming usage in the building sector ~31% of total Lebanese electricity demand in 2013.
 - commercial sector share of 16%,
 - residential sector share of 5%



© LCEC, 2017

Share in overall electricity demand 2009-2014

Lebanon: Challenges and Must-Haves



Lessons learned

Key recommendations to accelerate EE in the building sector



Facilitating Finance

- NEEREA, LEEREFF, GEFF
- Home appliances programme (Italian products)
- Incentives (Grant) for heat pumps
- Decrease taxes on EE equipment
- The cost effectiveness is the key driver for clients to invest in EE
- Increase electricity tariffs

Update Regulation

- Create a labelling scheme for existing building
- MEPS and labels for equipment
- Energy Conservation law
- Sustainable/Green Building code
- Develop proper implementation monitoring and inspection scheme of energy efficiency measures

Technical Solutions

- EE solutions already available in the market
- Capacity building: Train inspectors to verify the different measures installation at different construction phases;
- Create a checklist with minimum requirement for permits, and for implementation and verification;
- Support the local energy efficiency industry.

Raising awareness

- Include standards and energy efficiency courses in the universities program;
- Tackle all the persons involved in the building sector: architects, engineers, owners, technicians, etc.;
- Educate the end-user through campaigns
- Tackle municipalities as part of the awareness raising process
- Home appliances programme in the way

Introduction to Climate-Friendly Buildings



Key learnings



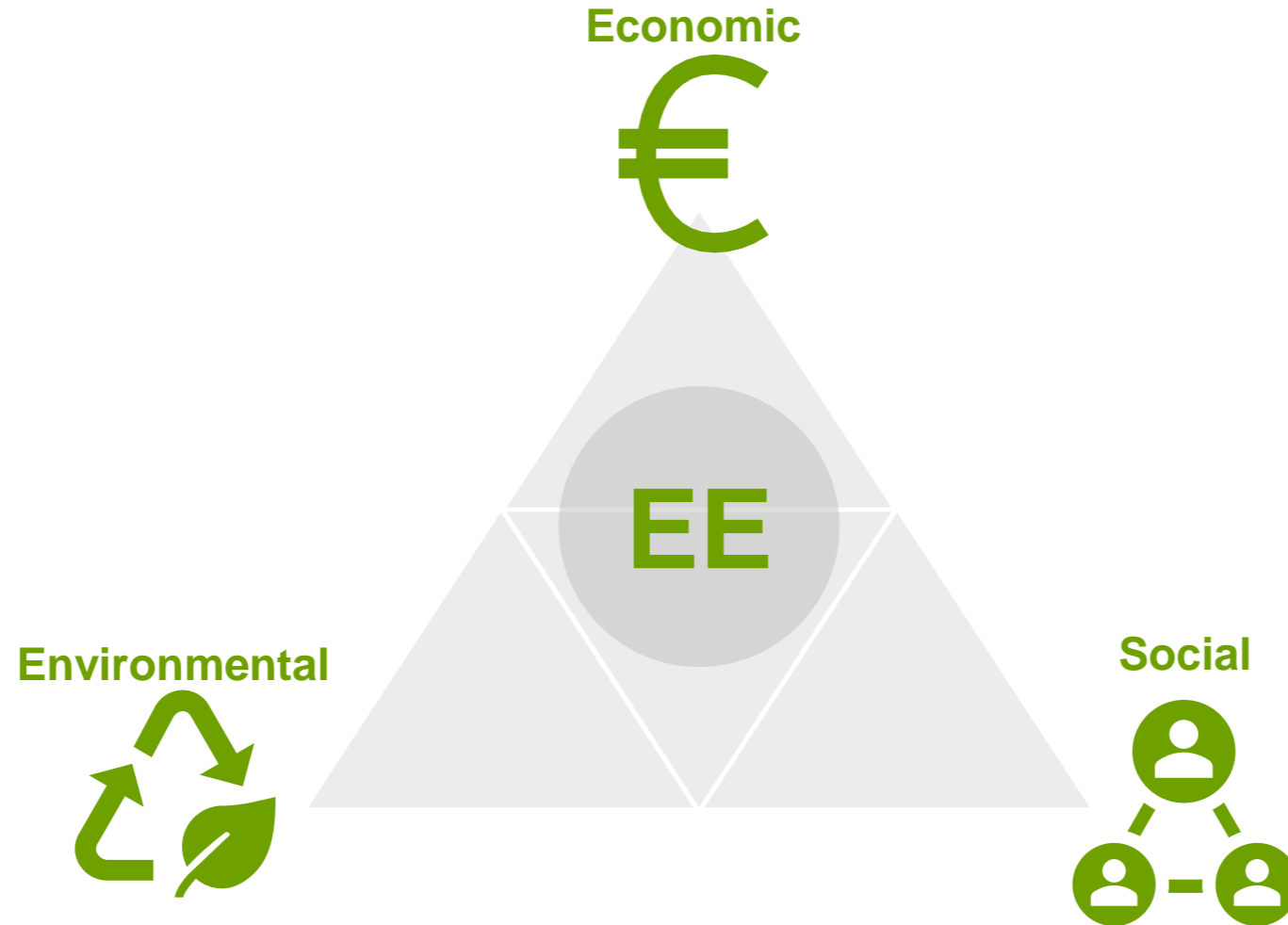
- 1 Understand the big picture
- 2 Improve familiarity with common definitions and terminology
- 3 Introduce Building Energy Levels and Sustainable Certifications



The big picture

Setting the scene – the relevance of low energy buildings

The Sustainability Triangle or three Pillars of Sustainability



Economic reasons

Some selected examples



Cost-efficient
abatement



Energy
security



Energy price
development

Environmental reasons

Some selected examples



Droughts



Rising
temperatures



Sea level
rise



Extreme weather
events

Social reasons

Some selected examples



Job
creation



Removal of
subsidies



Public health and
productivity



Definitions, terminology, boundary conditions

Definitions, standards and technical terms

Knowledge of standard terminology required to understand EE projects

A couple of concepts and definitions are essential in order to embark on energy efficiency projects:



- 1 Climate parameters
- 2 Energy units/levels
- 3 Building energy standards

Climate parameters



Cooling Degree Days (CDD)

- $CDD = (T_m - 21^\circ\text{C})$ if T_m is higher than or equal to 21°C
- $CDD = 0$ if is lower than 21°C T_m
- T_m is the mean $((T_{min} + T_{max}) / 2)$ outdoor temperature over a period of 1 day



Heating Degree Days (HDD)

- $HDD = (18^\circ\text{C} - T_m)$ if T_m is lower than or equal to 18°C (heating threshold)
- $HDD = 0$ if T_m is higher than 18°C
- T_m is the mean $((T_{min} + T_{max}) / 2)$ outdoor temperature over a period of 1 day



Solar Irradiation in W/m^2

- Irradiance may be measured in space or at the Earth's surface after atmospheric absorption and scattering.
- Solar irradiance is often integrated over a given time period in order to report the radiant energy emitted into the surrounding environment (kWh per square metre) during that time period.

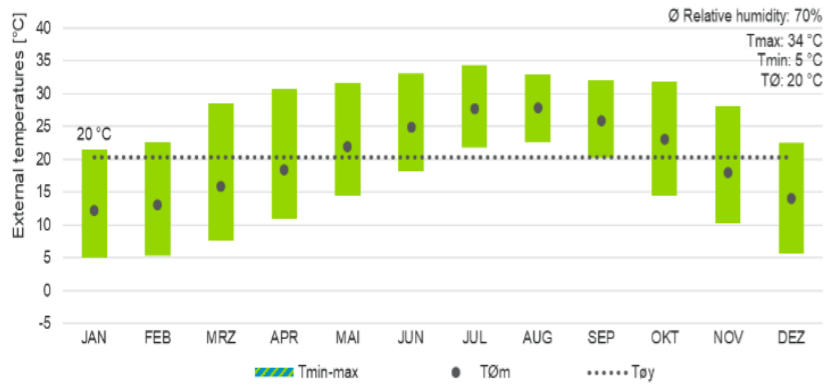


Humidity in %

- An air conditioner consumes energy at a rate that is determined by both the outdoor temperature and relative humidity.
- The higher the relative humidity in the air, the more energy is needed to cool down the air (latent energy).

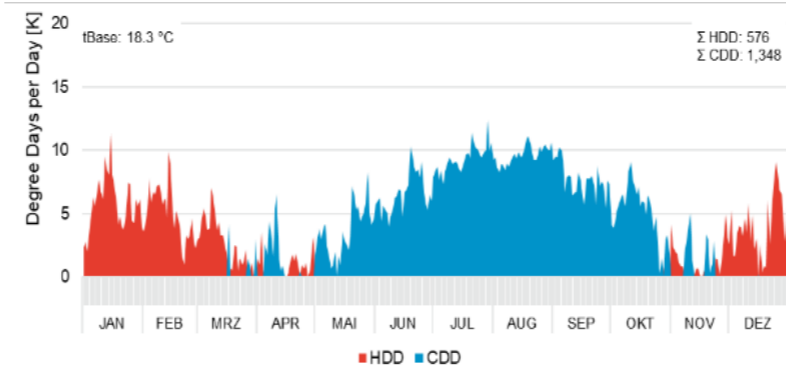
Climate analysis | Beirut

Outdoor temperature



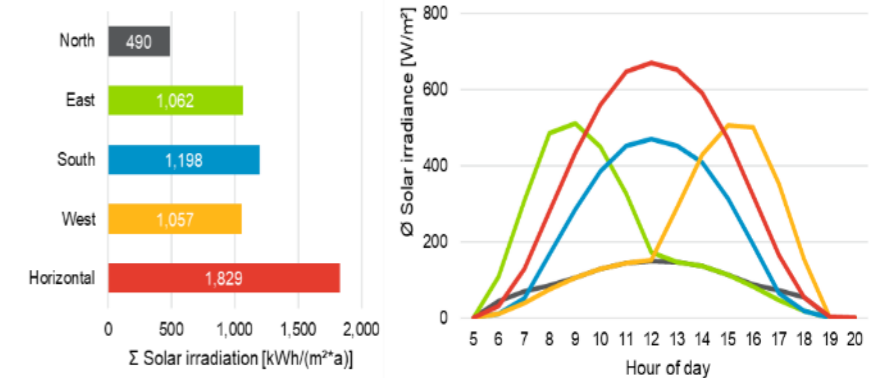
The climate at the project site primarily warm and humid. External temperatures range from 5°C above 0°C to 34°C, with average temperatures around 20°C

Heating and Cooling Degree Days



The demand for cooling prevails against heating demand as the high number of >1,300 CDDs. The cooling degree days are 2 times higher than the HDDs. The monthly average relative humidity is above 65% but may also reach >70% in the summer months.

Solar Irradiation



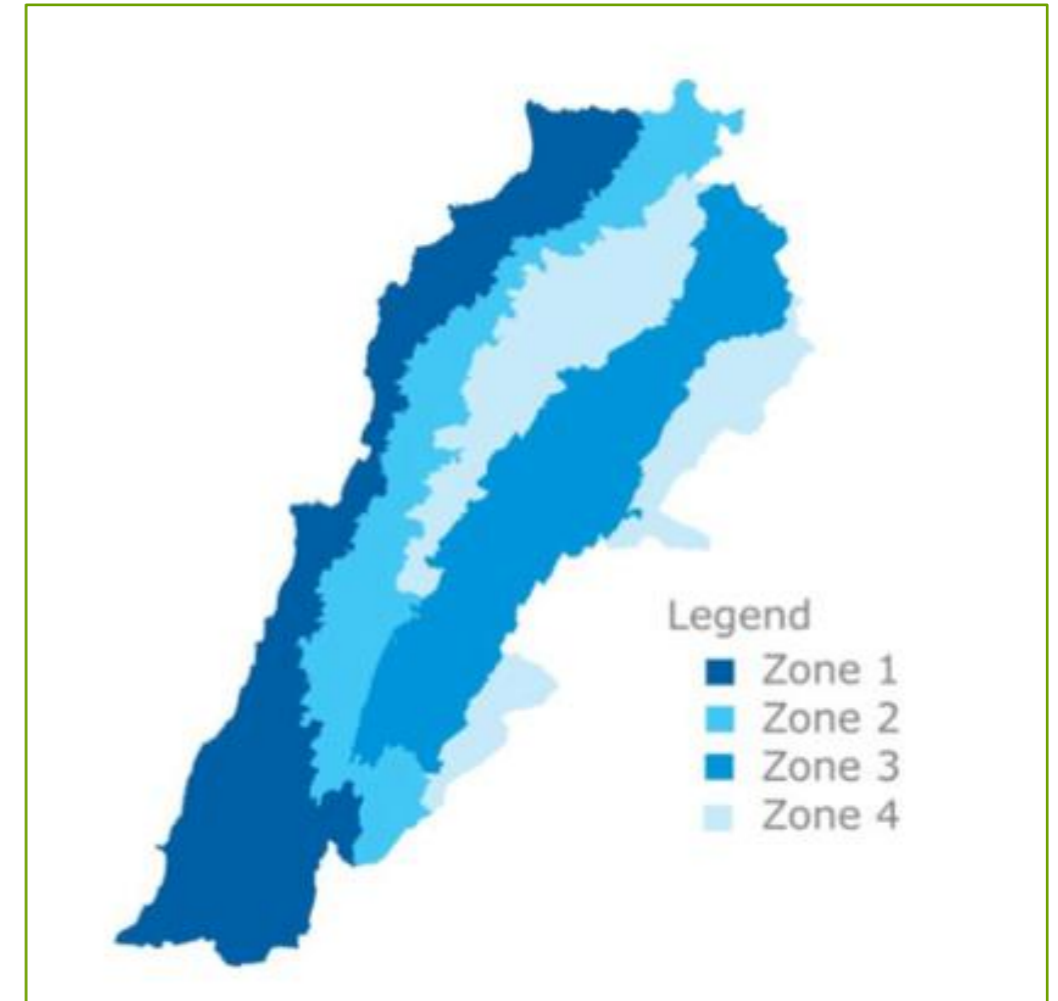
The site experiences a horizontal irradiation of >1,800 kWh/(m²*a) and >1,000 kWh/(m²*a) for each East, South, and West orientations. The horizontal solar radiation promises a high potential for the utilization of solar energy.

* Calculated according to ASHRAE 2001 methodology

Climate zones

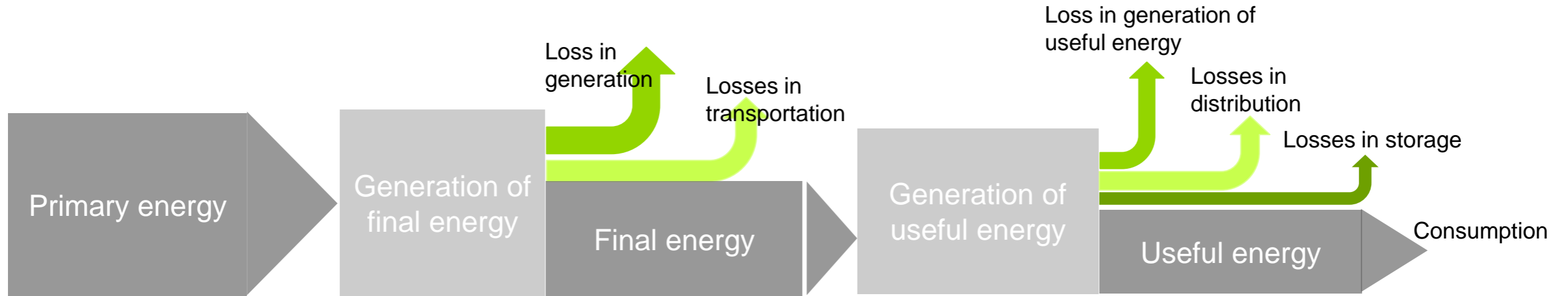
Lebanon

Instrument	Approximate Altitude Range	Approximate HDD(18) Inland CDD(21) Thresholds
Zone 1: Coastal	0 – 700m	300 < HDD < 1200 120 < CDD < 1050
Zone 2: Western Mid-Mountain	700-1400m	1200 < HDD < 2000 0 < CDD < 120
Zone 3: Inland Plateau	700-1150	1200 < HDD < 1800 120 < CDD < 600
Zone 4: High Mountain	Littoral Side +1400m Inland Side +1150m	HDD > 2000 CDD = 0 HDD > 1800 0 < CDD < 120



Source: https://www.researchgate.net/figure/Climatic-Zones-of-Lebanon_fig28_268408852
https://nanopdf.com/download/climatic-zonic-for-buildings-in-lebanon_pdf

Energy unit/level definitions



- **Primary Energy** refers to energy sources as found in their natural state.
- Refers to the quantity of fuels which are extracted or produced, calculated after any operation for removal of inert matter.

- **Final Energy** refers to energy consumption based on the calculation of heating, ventilation, cooling, lighting, domestic hot water, and auxiliary energy consumption (e.g. pumps).
- Considers all on-site systems including local energy generation and renewable energy systems with all their on-site losses and efficiencies.

- **Useful Energy** is comparable with thermal energy demand.
- Based on the calculation of cooling and heating demand (including transmission and ventilation losses plus solar and internal gains).

Primary energy and CO₂ factor

	Primary Energy Factor [kWh _{PE} /kWh _{ele}]	CO ₂ Factor [gCO ₂ /kWh]
Electricity (Egypt)	2.6	444
Electricity (Jordan)	2.4	635
Electricity (Lebanon)	2.39	664
Diesel (Lebanon)	1.1 kWh _{PE} /kWh _{diesel}	689

Efficiency Definitions

EER

- Efficiency Ratio (EER) is a term generally used to define cooling efficiencies
- The efficiency is determined at a single rated condition specified by an appropriate equipment standard and is defined as the ratio of net cooling capacity - or heat removed in Btu/h - to the total input rate of electric power applied - in Watts. The units of EER are Btu/Wh.
- Higher EER = more efficient system

SEER

- Seasonal Energy Efficiency Ratio (SEER) is used to define the average annual cooling efficiency of an air-conditioning or heat pump system.
- The term SEER is similar to the term EER but is related to a typical (hypothetical) season rather than for a single rated condition.

COP

- Coefficient of Performance (COP) is the ratio of cooling or heating to electricity consumption.
- A refrigerator with a COP of 2 transforms 2 Watts of heat using one Watt of electricity.
- An air conditioner with a COP of 4 transforms 4 Watts of heat using one Watt of electricity.



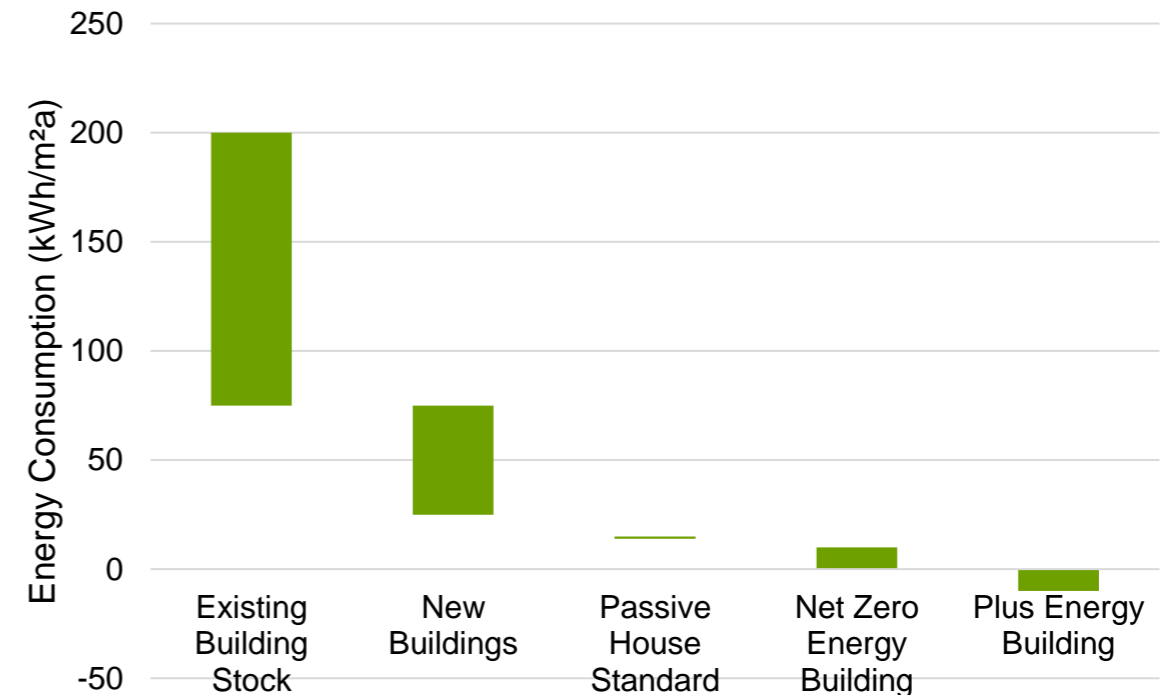
Building energy levels and sustainable certification schemes

Buildings energy levels

Net Zero Energy Buildings (NZEB)

- Total amount of energy used by the building on an annual basis is equal to the amount of renewable energy created on-site
- Need to consider country-specific climate conditions, primary energy factors, ambition levels, calculation methodologies and building traditions
- Existing NZEB definitions can **differ significantly** (e.g. regarding the definition of energy, which can be either final or primary energy)

Comparison of Building Types by Energy Consumption



Green building certificates

Definition

- Used to **assess** and **recognise** buildings that meet certain **green building requirements** or standards
- **Recognise** and **reward** companies and organisations who build and operate greener buildings
- **Encourage** and **incentivise** companies to push the boundaries on sustainability
- World Green Building Council sets **Quality Standards** for rating tools around the world



WORLD
GREEN
BUILDING
COUNCIL

Source: <https://www.worldgbc.org/rating-tools>

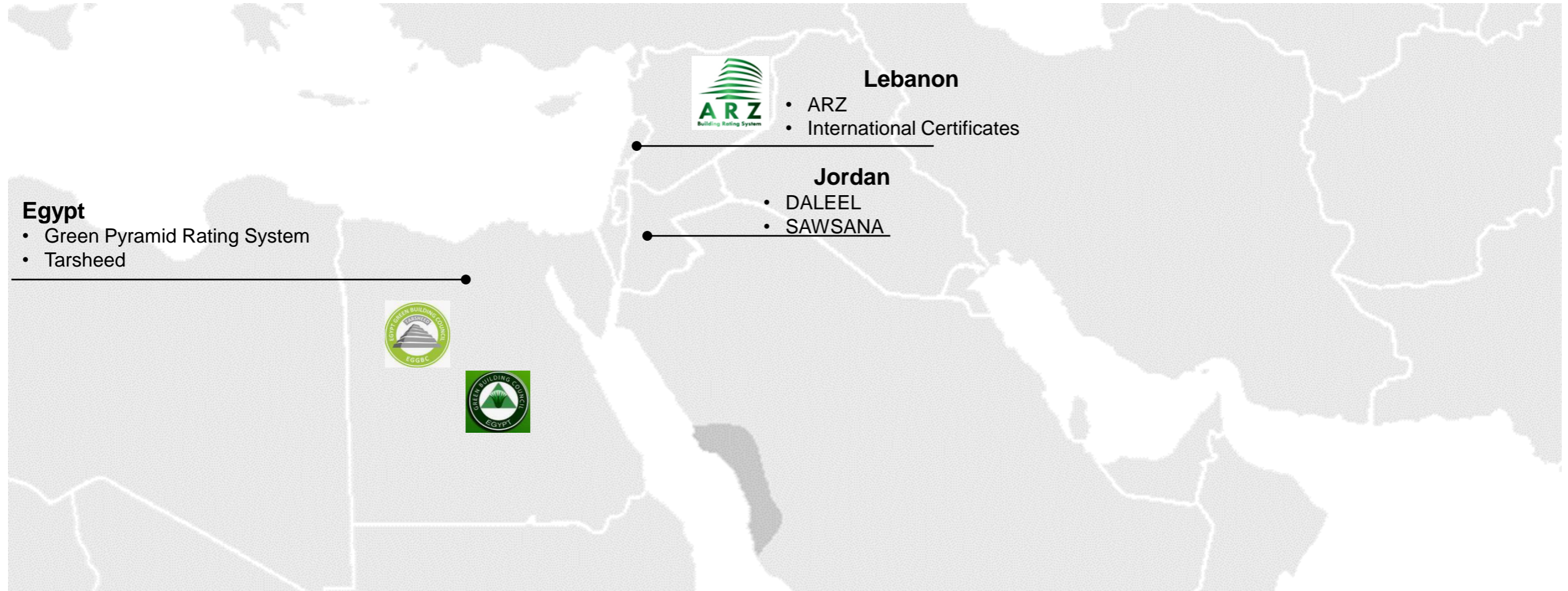
Green building certificates

International most relevant schemes



Green building certificates

Regional schemes



Conclusion



Understand the big picture

- Global Warming is causing tremendous environmental stress
- EE/RE huge economic and social potential



Familiarity with common definitions and terminology

- Boundary conditions like climate and economic parameters (energy costs, CAPEX) influences the feasibility of low energy buildings



Introduce building energy levels and sustainable certifications

- Several international sustainable certification schemes exist, but all BUILD_ME countries have as well national schemes in operation

Policy instruments for climate-friendly buildings



Photo by [Lukas Blazek](#) on [Unsplash](#)

Key take-aways 2 – Policy instruments session



Principles of policy instrument formulation



Diversity of possible instruments



Several indicators to measure success

Carrot, Stick and Tambourine Principle



Different types of policy instruments



Carrot = Incentives

Subsidy programs
Investment grants
Tax rebates



Stick = Regulations

EEBC
Performance standards Solar
energy ordinance



Tambourine = Information

Awareness programs
Trainings
Labels

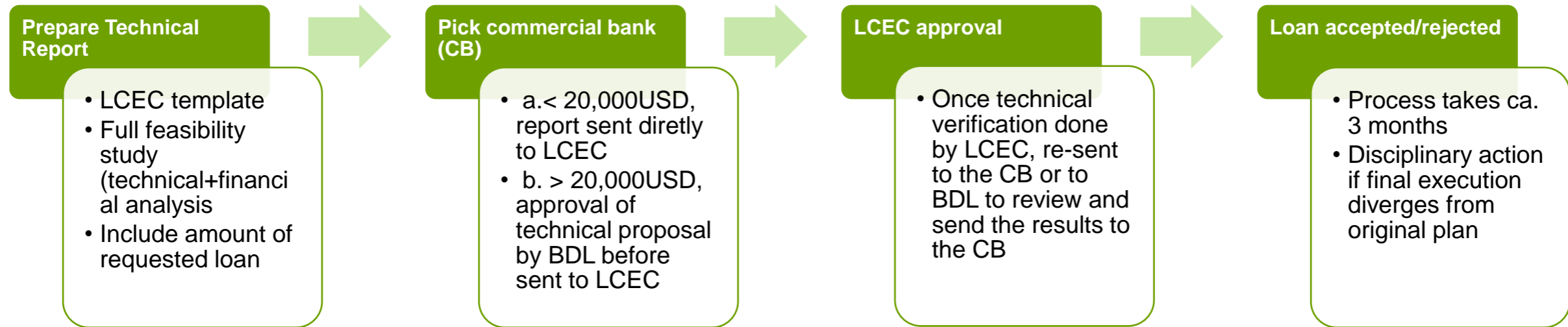
Carrot = Incentives

Instrument	Features and characteristics
Soft loans	<ul style="list-style-type: none">• Soft loans are loans offered at subsidised interest rates (i.e. lower than the market rate) to consumers who invest in energy efficient technologies• Implemented by banking institutions
Investment grants	<ul style="list-style-type: none">• A financial award to facilitate a goal or incentivise performance• Do not have to be paid back under most conditions• Some have waiting periods before the grantee can take full ownership of the financial reward
Tax rebates	<ul style="list-style-type: none">• Amount of money that project developers can subtract directly from the income taxes that they owe• Tax credits are more favourable than tax deductions because they actually reduce the tax due, not just the amount of taxable income• Three basic types of tax credits: non-refundable, refundable, and partially refundable

Source: Invstopedia

Carrot = Incentives

Example Lebanon: NEEREA



NEEREA RESULTS

- By June 2020, **1,000+ projects** approved by NEEREA financing mechanism with a total amount of **USD 600M+**.
- Ca. **76% of the projects** for **solar PV**
- **42% of loans amount** for **green buildings**.
- Projects all together contribute to an **annual saving of USD 73M+**.
- To date NEEREA has achieved a reduction in annual energy consumption of **260 GWh** and **281 ktonnes CO₂**

Stick = Regulations

Instrument	Features and characteristics
Energy Efficiency Building Codes	Building standards can be classified in four categories: <ol style="list-style-type: none">1. Maximum heat transfer through individual building components (e.g. walls, roof, windows)2. Limit on the overall heat transfer through the building envelope3. Limitation of heating/cooling demand (taking into account the contribution from ventilation losses, passive solar gains and internal heat sources (maximum demand per m³ or m²).4. Energy performance standards
Minimum energy performance standards	These standards consider the whole building as a system and also include building equipment such as heating and air conditioning systems, ventilation, water heaters, and in some countries even pumps and elevators e.g. maximum energy consumption per m ³ or m ² per year
Solar Thermal Ordinance	Regulate the incorporation of solar thermal energy and its use for the production of sanitary hot water in the city's buildings Many of existing STOs are related to national or regional energy laws and implemented through municipal building codes

Tambourine = Information

Instrument	Features and characteristics
Awareness raising programmes	<ul style="list-style-type: none">• Methods for monitoring energy consumption and possible energy savings• Demonstrate that there are proven technologies, methods and services that can substantially and cost-effectively reduce energy consumption
Building energy certificates	<ul style="list-style-type: none">• Mandatory / Voluntary• Enable the buyer to obtain information about the energy consumption of the dwelling they are going to buy or rent
Trainings	<ul style="list-style-type: none">• Capacity building programs, training courses• Develop culture of literacy in energy efficiency

Tambourine= Information

Energy Performance Certificate Example

Energy Performance Certificate (EPC)

17 Any Street, District, Any Town, BS 5XX

Dwelling type: Detached house Reference number: 0000-0000-0000-0000-0000
 Date of assessment: 15 August 2011 Type of assessment: RDSAP, existing dwelling
 Date of certificate: 12 December 2011 Total floor area: 100 m²

Use this document to:

- Compare current ratings of properties to see which properties are more energy efficient
- Find out how you can save energy and money by installing improvement measures

Estimated energy costs of dwelling for 3 years	£5,367
Over 3 years you could save	£2,763

	Current costs	Potential costs	Potential future savings
Lighting	£275 over 3 years	£207 over 3 years	You could save £2,763 over 3 years
Heating	£6,443 over 3 years	£2,067 over 3 years	
Hot water	£549 over 3 years	£230 over 3 years	
Totals	£7,267	£2,504	

These figures show how much the average household would spend in this property for heating, lighting and hot water. This excludes energy use for running appliances like TVs, computers and cookers, and any electricity generated by microgeneration.

Energy Efficiency Rating

Very energy efficient - low running costs

Very least energy efficient - high running costs

The graph shows the current energy efficiency of your home. The higher the rating the lower your fuel bills are likely to be. The potential rating shows the effect of undertaking the recommendations on page 3. The average energy efficiency rating for a dwelling in England and Wales is band C (rating 60).

Recommended measure	Indicative cost	Typical savings over 3 years	Available with Green Deal
1 Increase loft insulation to 270 mm	£100 - £300	£141	✓
2 Cavity wall insulation	£500 - £1,500	£337	✓
3 Draughtproofing	£80 - £120	£78	✓

See page 3 for a full list of recommendations for this property.

When the Green Deal launches, it may allow you to make your home warmer and cheaper to run at no upfront cost. To find out more, contact the Green Deal Advice Service on 0800 XXX XXX or visit www.greendealadvice.org

Page 1 of 4

YOUR BER CERT EXPLAINED

Version of software used to rate this home.

Actual Building Energy Rating for this home

Home Address

Official BER Number - this is unique to this home

BER Assessor Number - This is the registration number for the assessor who carried out this assessment.

Assessor Company Number - This is the registration number for the assessor company who carried out this assessment.

BER Rating A-G
 A1 = Most Efficient
 G = Least Efficient

CO₂ emissions for your home. Lower is best and it's an indication of how green your home is.

Building Energy Rating (BER)

BER for the building detached house: **B1**

Name of House, Street Name One, Street Name Two, Town Name One, Town Name Two, County Name One, County Name Two

BER Number: XXXXXXXXX
 Date of issue: Day Month Year
 BER Assessor No.: XXXX
 Assessor Company No.: XXXX

Building Energy Rating kWh/m²/yr
 MOST EFFICIENT
 B1
 LEAST EFFICIENT

Carbon Dioxide (CO₂) Emissions Indicator kgCO₂/m²/yr
 0
 100

IMPORTANT: This BER is generated by the use of data provided to energy the BER Assessor, and using the results of the assessment software calculation. It is a BER assigned to this dwelling and is not a result of changes to the dwelling or by the assessor's software.

- S: <https://selfbuild.ie/advice/basics/energy-ratings/>

Success factors

There is no such thing as an 'optimal' policy instrument...but rather typical circumstances for applying different types of instruments.

Generic characteristics that determine success or failure can be identified.

Important indicators for policy evaluation

Effectiveness and cost-effectiveness/efficiency



Impact effectiveness

The extent to which a policy instrument made/makes a difference



Target effectiveness

To what extent do/did a policy instrument contribute to achieving the targets?



Cost-efficiency:

Could targets have been reached at lower costs?

Recommendations for the choice of instruments

- 1 Consider the whole implementation process
- 2 Set "SMART" objectives for the (new) policies
(**s**pecific, **m**easurable, **a**mbitious, **r**ealistic and **t**ime-bound)
- 3 Organise workshops to discuss the envisaged policy with involved stakeholders and market actors
- 4 Set boundaries and preliminary objectives for each instrument

Recommendations for the choice of instruments

- 5 Identify the need for a combination of different policy instruments
- 6 Perform an ex-ante evaluation of the expected outcome
- 7 Analyse the relationship and possible overlap with other instruments (already) in place
- 8 Identify the crucial indicators that must be monitored

Conclusion



Principles of policy instrument formulation

Carrot, Stick and Tambourine principle



Diversity of possible instruments

Selection requires national/regional adaptation



Several indicators to measure success

Need „SMART“, holistic and transparent planning and implementation

Climate-friendly buildings from a technology perspective



Key Learnings



Principles of a holistic planning



Measures to reduce energy consumption



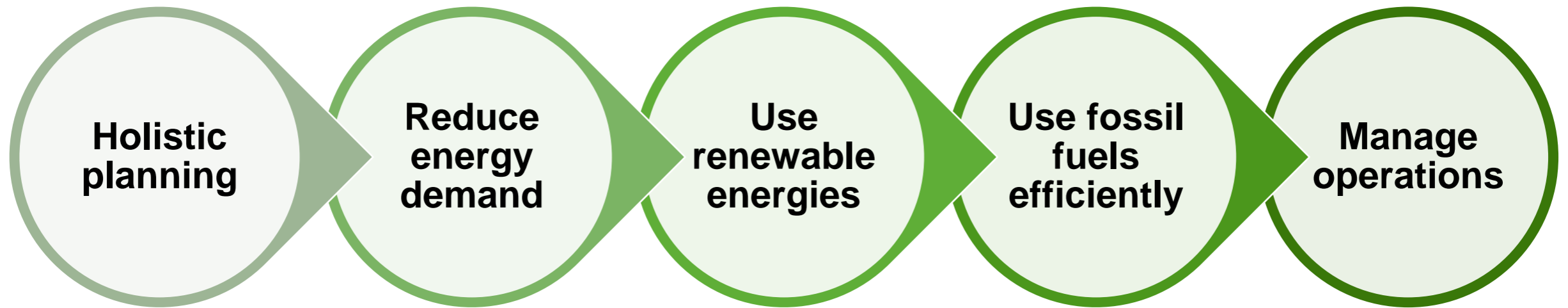
Renewable energy measures









Cost efficiency measures

General principles to conceive a low energy building

Embed Trias energetica, „*The most sustainable energy is saved energy*“



Legend allowing a quick assessment of the measures

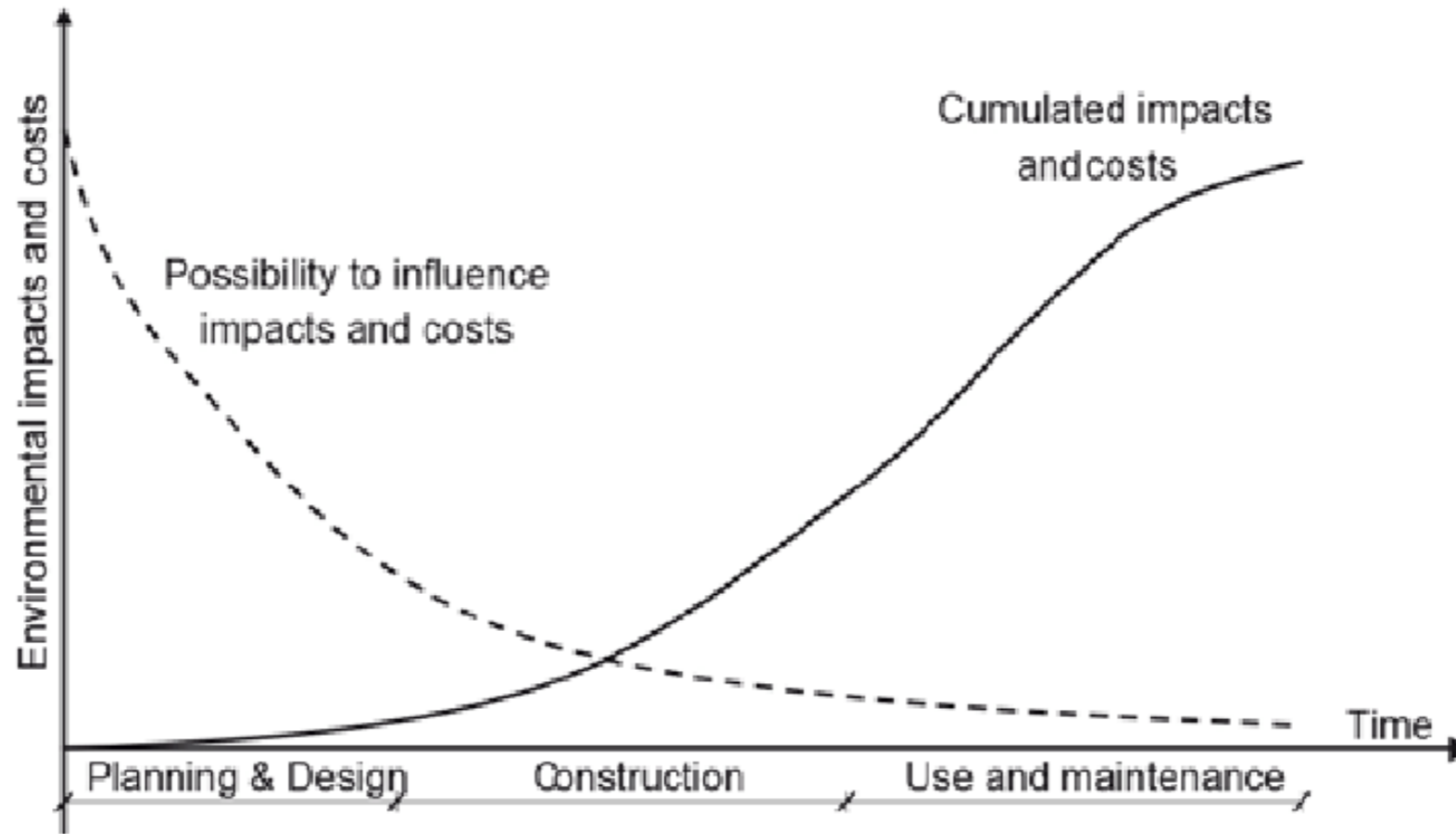
Energy performance		Investment		Payback period	
Small energy savings		Small investment	€	Less than 5 years	
Moderate energy savings		Moderate investment	€ €	5 to 15 years	
High energy savings		High investment	€ € €	More than 15 years	



Source: https://unsplash.com/photos/KqEY1VHA_0

Step 1: Holistic planning

Influence of design decisions on life cycle impacts and costs



Source: Kohler & Moffatt, 2003



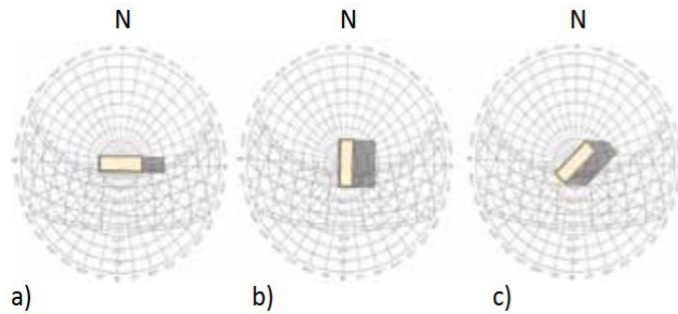
Source: <https://unsplash.com/photos/0MkzwPmehRE>

Step 2: Reduce energy demand

„Smart Planning“



Orientation		



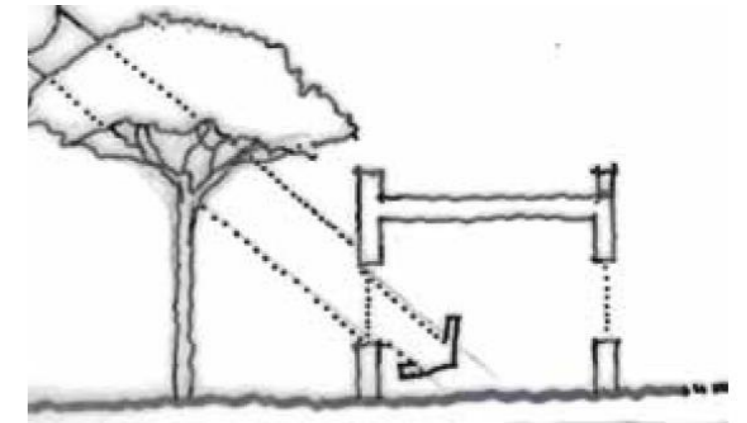
Orientation on the east-west axis to reduce cooling load a)

Building form and typology		



Compact building form has a lower surface/volume ratio (S/V)

Landscape design		

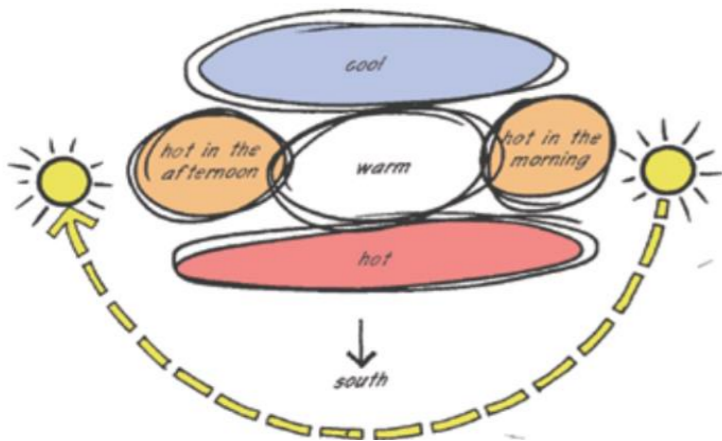


Use vegetation for a better microclimate, shading, thermal mass

„Smart Planning“

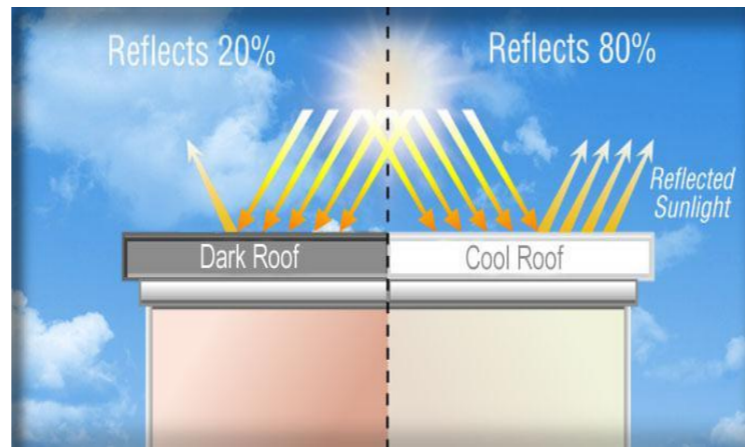


Thermal zoning		



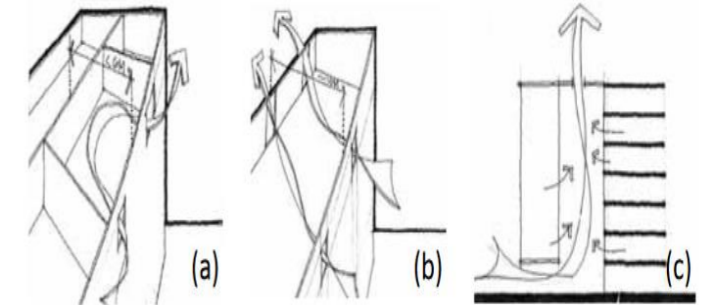
Organise space according to time of use and sun exposure

Colours		



The lighter the colour, the higher/lower the reflection/absorption

Natural ventilation		



Strategies: single-sided (a), cross (b), stack ventilation (c)

Source: <http://www.comfortfutures.com/urban-heat-island-effect>

Material selection

Building Shell Quality

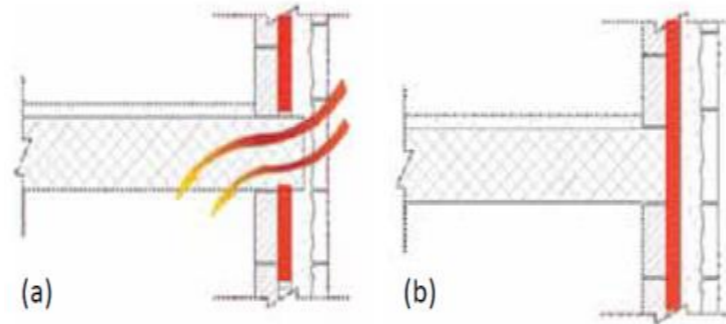


Thermal insulation		

a) Solid wall U=3.03 W/m ² K 20 cm concrete	b) Un-insulated wall U=2.6 W/m ² K 23 cm concrete 7 cm stone cladding	c) Cavity wall U= 2.02 W/m ² K 10 cm hollow concrete block 5 cm air gap 8 cm concrete 7 cm stone cladding	d) Un-insulated wall U= 1.73 W/m ² K 1.5 cm gypsum board 5 cm air gap 23 cm concrete	e) Insulated wall U= 0.61 W/m ² K** 1.5 cm gypsum board 5cm rockwool 23 cm concrete	f) Insulated cavity wall U= 0.49 W/m ² K 10 cm hollow concrete block 5 cm polystyrene 8 cm concrete 7 cm stone cladding

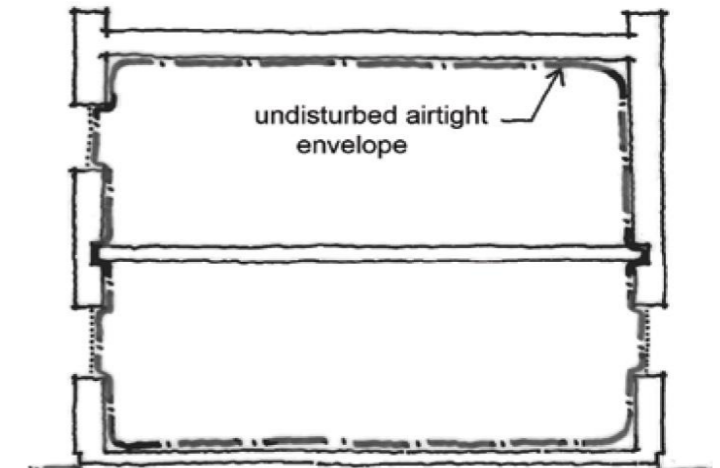
The lower the U-Value, the more energy can be saved

Thermal bridges		



Avoid an interruption of the thermal insulation layer

Air tightness		



Avoid leakages

Material selection

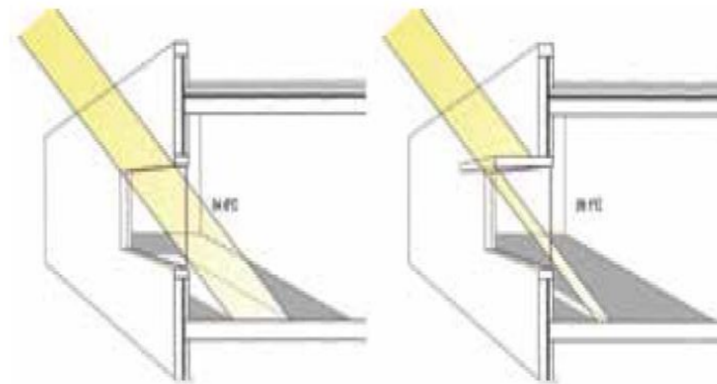


Windows and their ratio		



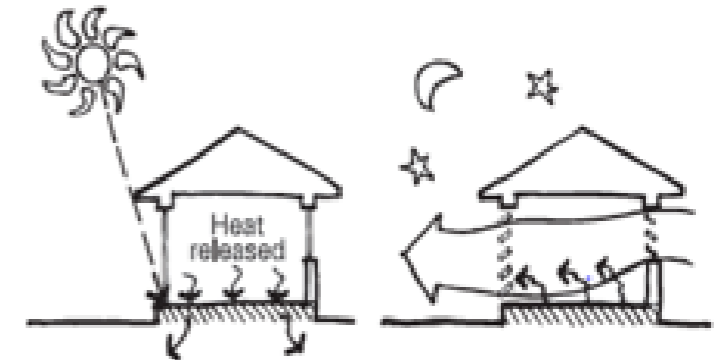
Reduction of solar heat gain due to reduced openings
Lower U-values, reduce the transmission losses

Shading		



Reduction of solar heat gain due to window shading

Thermal mass		



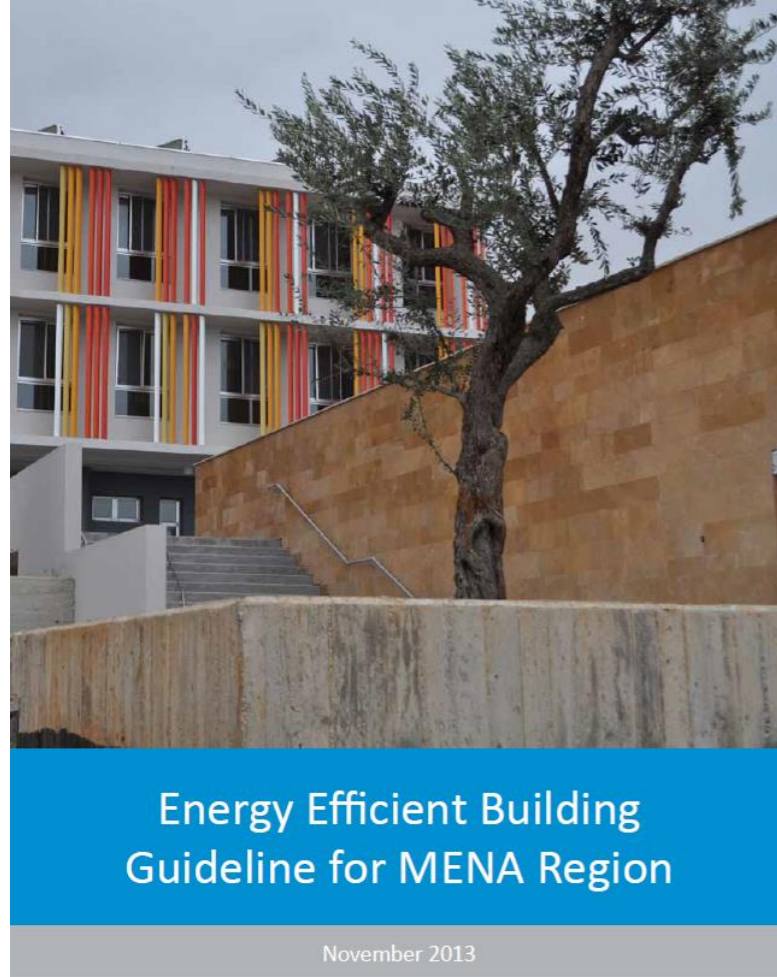
Use night ventilation to maximize buffer

Source: <http://www.yourhome.gov.au/passive-design/thermal-mass>

Further reading: Climate Responsive Strategies



MED-ENEC Brochure 2013, EE Building Guideline for MENA Region



1. Orientation
2. Natural ventilation
3. Thermal zoning
4. Building form and typology
Compactness, WWR
5. Shading
6. Material selection
Insulation, thermal bridges, air tightness,
thermal mass
7. Landscape design

Source: https://www.climamed.eu/wp-content/uploads/files/Energy-Efficient-Building_Guideline-for-MENA-Region-NOV2014.pdf

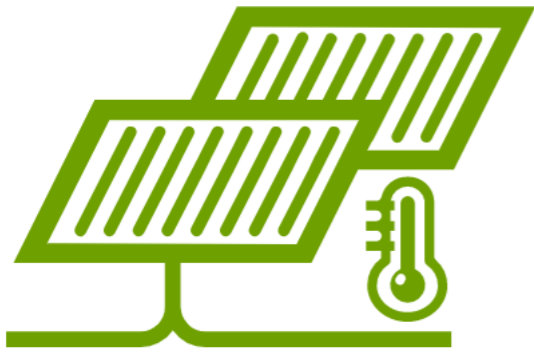


Source: <https://unsplash.com/photos/BB0mMC8y0Pc>

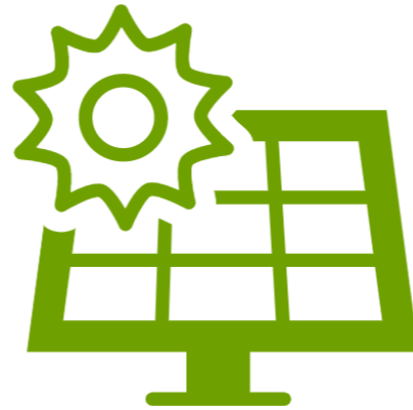
Step 3: Integrate renewable energies

Renewable energies

Scope of training



Solar thermal systems



Photovoltaics



Heat pumps

Renewable energies

Overview of selected systems



Solar thermal systems		
  	€ € €	  

- Converting solar radiation to thermal energy used for hot water or heating purposes
- Thermosiphon (most common in MENA) or Pumped Systems available
- Solar yield: 400 – 800 kWh/m² (collector surface)

Photovoltaics		
  	€ € €	  

- Converting solar radiation to electricity
- Grid-connected or stand-alone systems
- Different cells available: Mono Crystalline, Poly Crystalline and Thin Films
- Solar yield: 1,500 – 2,000 kWh/kWp (MENA region)

Heat pumps		
  	€ € €	  

- Using different sources temperature (air, earth or water) and convert it into thermal energy
- Air to Air most common type (also known as Split Unit)
- COP mainly depending from delta of source and room temperature, varying from 2 – 10

Renewable energies

Discussion of selected systems



Solar thermal systems

Advantage

- High solar radiation in the MENA region
- Visible technology also supports marketing of the building asset

Disadvantage

- Maintenance needed to ensure proper operation
- Costs are still moderate/high

Photovoltaics

Advantage

- High solar radiation in the MENA region
- Sharp cost decrease makes PV cost efficient
- Visible technology also supports marketing of the building asset

Disadvantage

- Maintenance needed to ensure proper operation

Heat pumps

Advantage

- Low operational costs
- Heating and cooling possible
- Key technology in combination with PV to decarbonise heating and cooling supply

Disadvantage

- High investment costs
- Limited availability in the national market
- Lack of experts / craftsmen

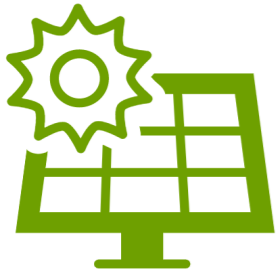
Renewable energies

Conclusion



Solar Thermal Systems (ST) already **mature technology** in the MENA region.

In some MENA countries **specific incentive programs needed** to accelerate the deployment of ST.



Photovoltaics have experienced a **sharp decrease in system costs**.

And in major parts of the MENA region **regulative frameworks are in place**. So PV is currently experiencing a big push in the MENA region.



Heat pumps are **still rare** in the MENA region (besides air/air). Main reasons are the **high investment costs** and the lack of experienced craftsmen. Best practices can be drawn from **Lebanon HP stimulus programme** comprised of awareness raising measures, training, and financial support.



Source: <https://unsplash.com/photos/JUAVCUMY008>

Step 4: Use high efficiency HVAC appliances

HVAC

Overview of selected systems



Heating

- Gas non-condensing
- Gas condensing
- Oil non-condensing
- Oil condensing
- Portable LPG (gas) heater
- Portable kerosene heater
- Heat pumps (*already covered*)



Hot Water

- Combined with heating system
- Dedicated gas heater
- Dedicated electric heater
- Solar Thermal (*already covered*)



AC (Air-Conditioning)

- Movable system
- Mounted single split or window air conditioner
- Centralised multi-split system
- VRF – centralised multi-split
- Central systems



















Ventilation

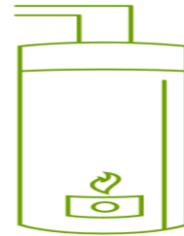
- Natural ventilation
- Mechanical ventilation
- Mechanical ventilation incl. heat/cold recovery

Heating

Overview of qualitative assessment

Heating System	Energy performance	Investment	Payback period
Gas non-condensing		€ € €	
Gas condensing		€ € €	
Oil non-condensing		€ € €	
Portable LPG (gas) heater		€ € €	
Portable kerosene heater		€ € €	
Air source heat pump		€ € €	
Ground source heat pump		€ € €	
Air-air heat pump		€ € €	

Hot water



Combined w. Heating System

Dedicated gas heater

Dedicated electric heater

			€	€	€			
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			€	€	€			
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			€	€	€			
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- Efficiency depends on heating system and additional transmission (and storage) losses
- Centrally placed in basement or in the apartment

- High efficiency: no transmission losses as decentrally installed
- Needs decentral gas connection

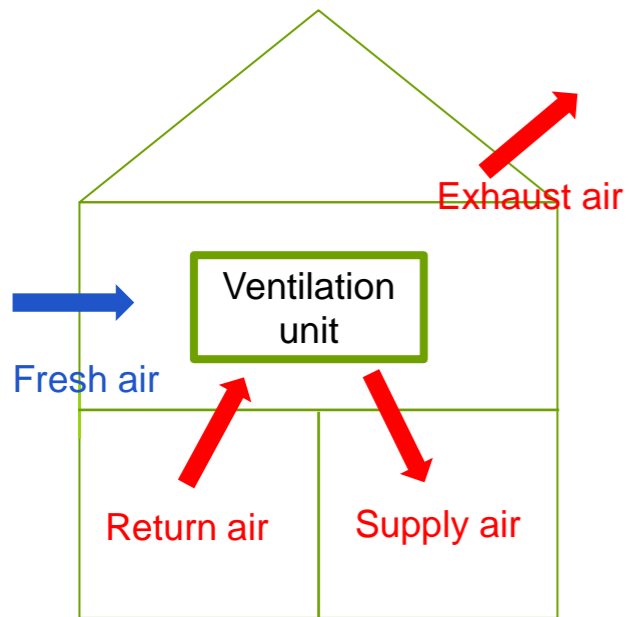
- High efficiency: no transmission losses as decentrally installed, CO₂ emissions depend on grid
- Needs high power electric connection

Ventilation

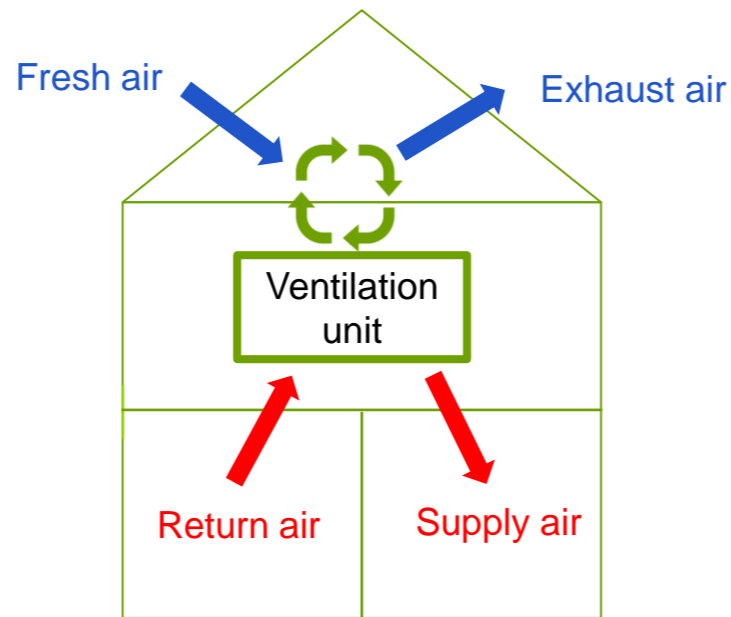
Mechanical ventilation		
	€ € €	

Mechanical ventilation inc. recovery (rotary or circulation exchanger)		
	€ € €	

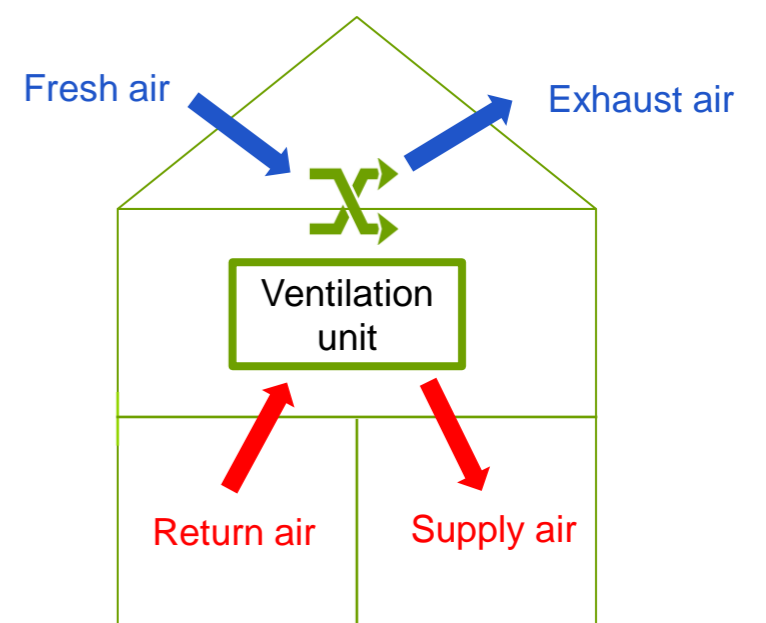
Mechanical ventilation inc. recovery (cross flow exchanger)		
	€ € €	



No recovery included



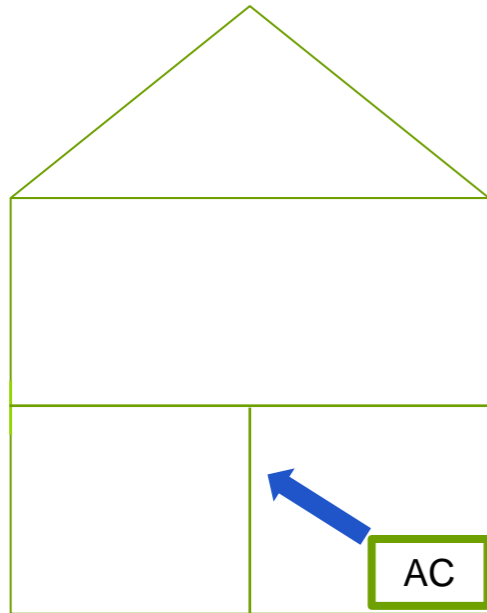
Moderate/high efficiency (up to 70%)



High efficiency (up to 90%)

Air conditioning

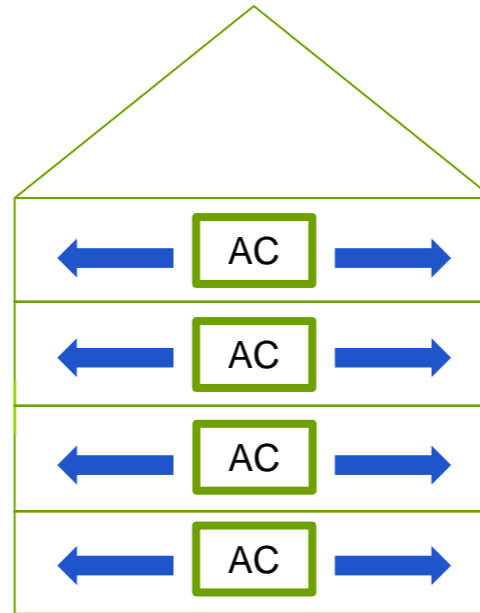
Main technologies



Decentral

One AC per room

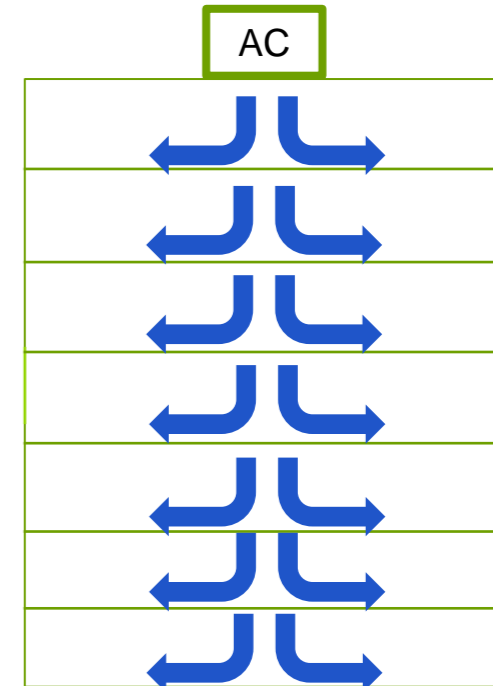
(e.g. window or split units)



Central – small scale

One AC for a group of rooms

(e.g. VRF or multi-split units)



Central – large scale

One AC per building

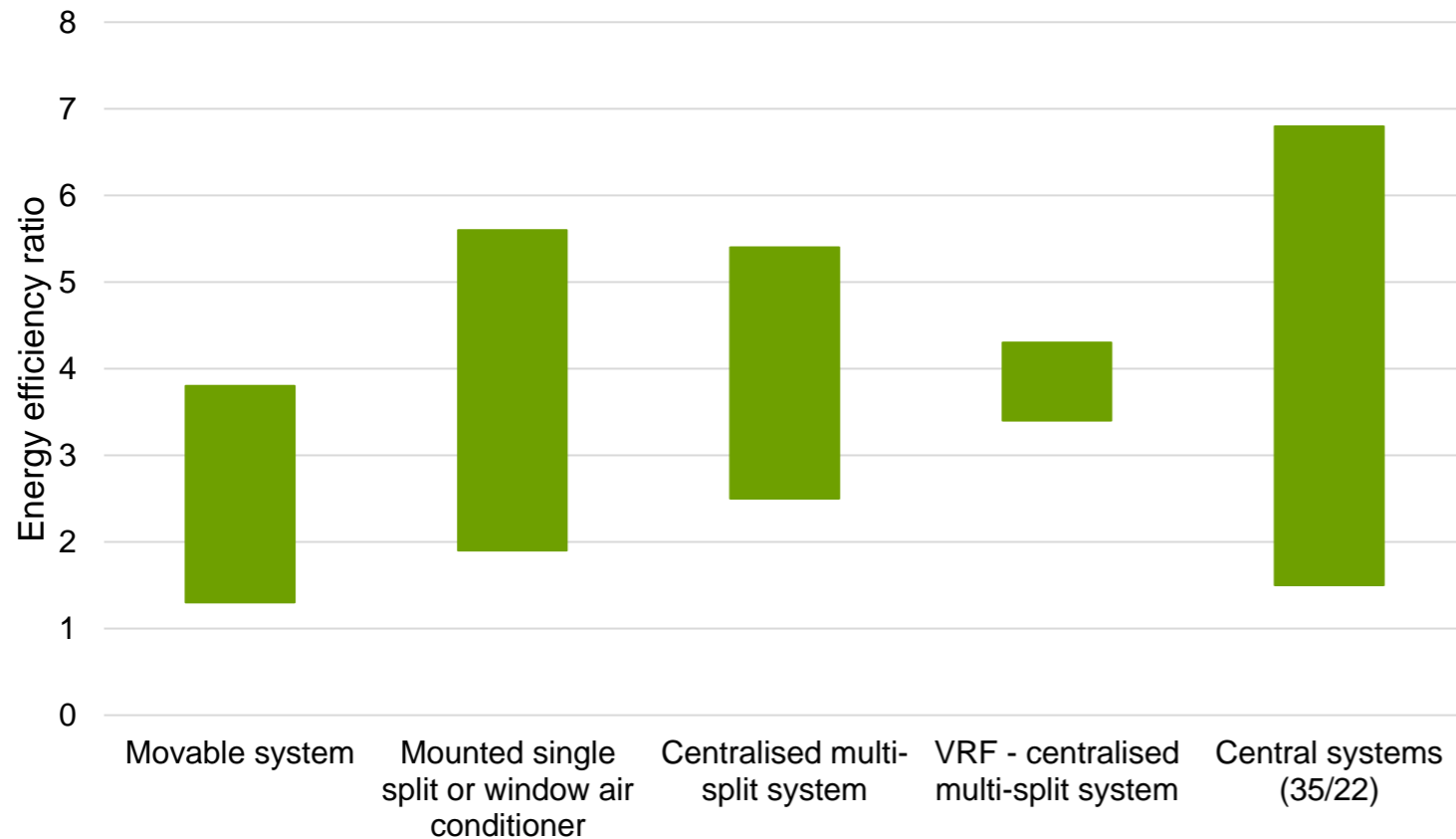
(e.g. chiller serving VAV, fan coil units or chilled beams or ceilings)

Air conditioning

Overview of efficiencies




Efficiency at 35°C (EER)



- Large variety of systems on the market
- Use of labels (A,B,C...) as orientation to select top performers, commonly used also in the BUILD_ME countries
- Water-based systems are the most efficient
- Efficiency highly dependent on delta of air temperature and room temperature

Air conditioning

Overview of qualitative assessment

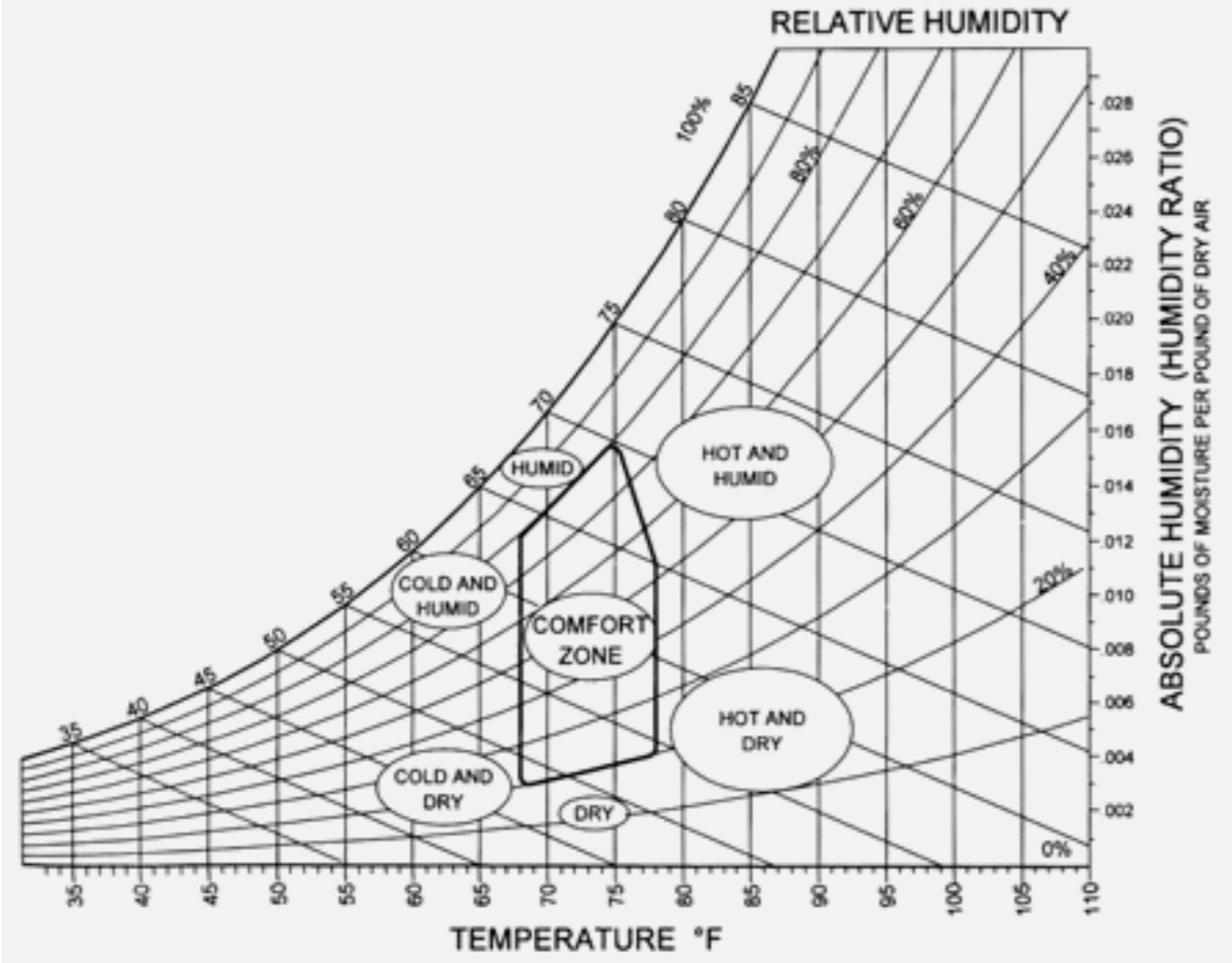
AC system	Energy performance	Investment	Payback period
Movable system		€ € €	
Mounted single split or window air conditioner		€ € €	
Centralised multi-split system		€ € €	
VRF-centralised multi-split system		€ € €	
Central systems		€ € €	



Source: <https://unsplash.com/photos/mAwE-fggDXc>

Step 5: Operation

Basics of thermal comfort



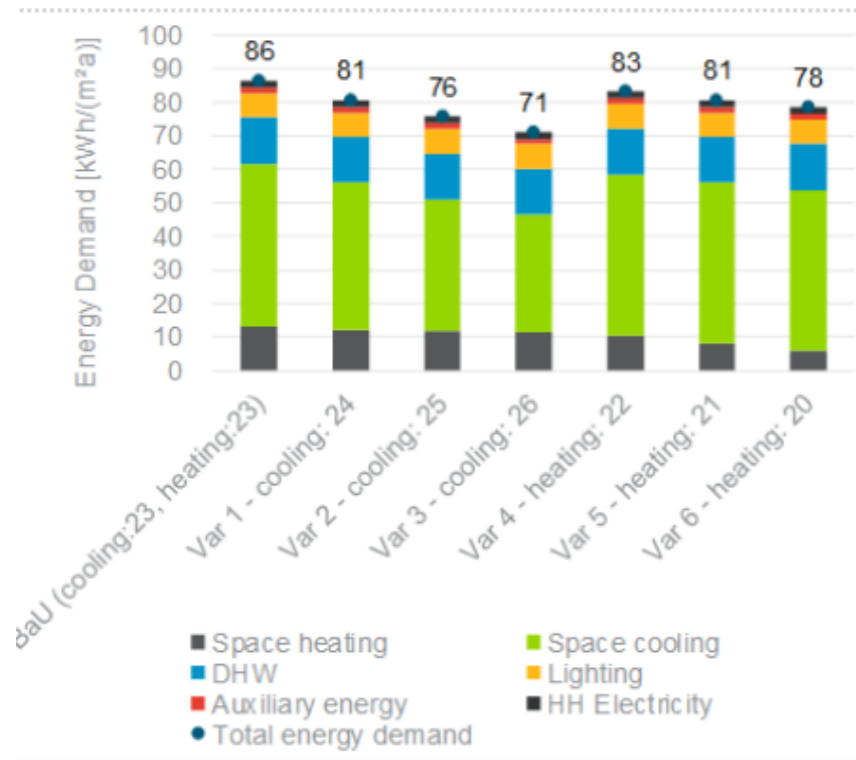
Example of temperature ranges

Use/function		Winter	Summer
Residential	Living room	20-22°C	24-26°C
	Sleeping room	18-20°C	24-26 °C
	Bathroom	22-24°C	24-26°C
Office		20-22°C	24-26°C
School (classroom)		20-22°C	24-26°C
Shops		18-20°C	22-25°C

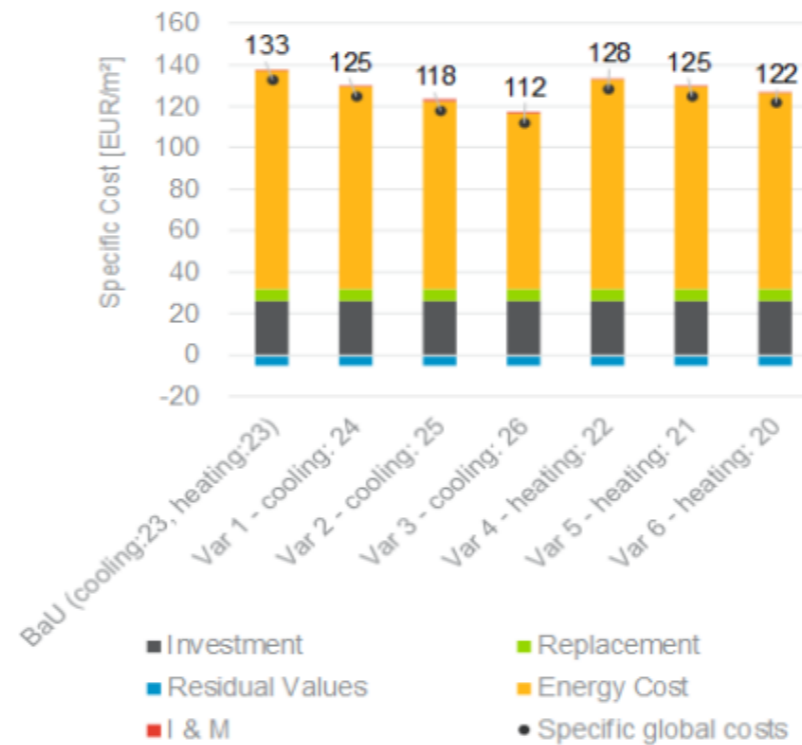
Cost effectiveness of setting temperatures

Example of an Egyptian MFH

Final Energy Demand



Global Cost



Selecting the appropriate setting temperature is a no cost measure, which is able to save significant energy

- Cooling: 1K higher can save around 5–7% final energy
- Heating: 1K lower can save around 3–5% final energy

Conclusion

Theme	Key Lessons
Holistic planning	<ul style="list-style-type: none">• Integrate sustainable measures in your planning, the sooner - the more cost-efficient they become
Passive EE measures	<ul style="list-style-type: none">• Consider passive EE measures as they are highly cost attractive with no or only limited upfront capital costs, but significant saving potential• Utilize thermal insulation, shading measures as they do not only save energy, but also improve thermal comfort
Renewable energies (RE)	<ul style="list-style-type: none">• Incorporate RE as they are relevant measures to decarbonise the energy supply for the building<ul style="list-style-type: none">• Increasingly cost attractive (learning curve)
Active EE measures	<ul style="list-style-type: none">• Look always for top performers in the market: higher upfront costs generally compensated by increased savings over lifetime<ul style="list-style-type: none">• Check best practice and consider labels (A,B,C...) as orientation to select top performers, commonly used also in the BUILD_ME countries
Operation	<ul style="list-style-type: none">• Use always appropriate temperature setting<ul style="list-style-type: none">• Too low temperatures (for ACs in summer) or too high temperatures (for heating appliances in winter) can have a significant impact on the energy demand, ranging between 5-10% for 1 K

Climate-friendly buildings from financing perspective



Key learnings



Terminology

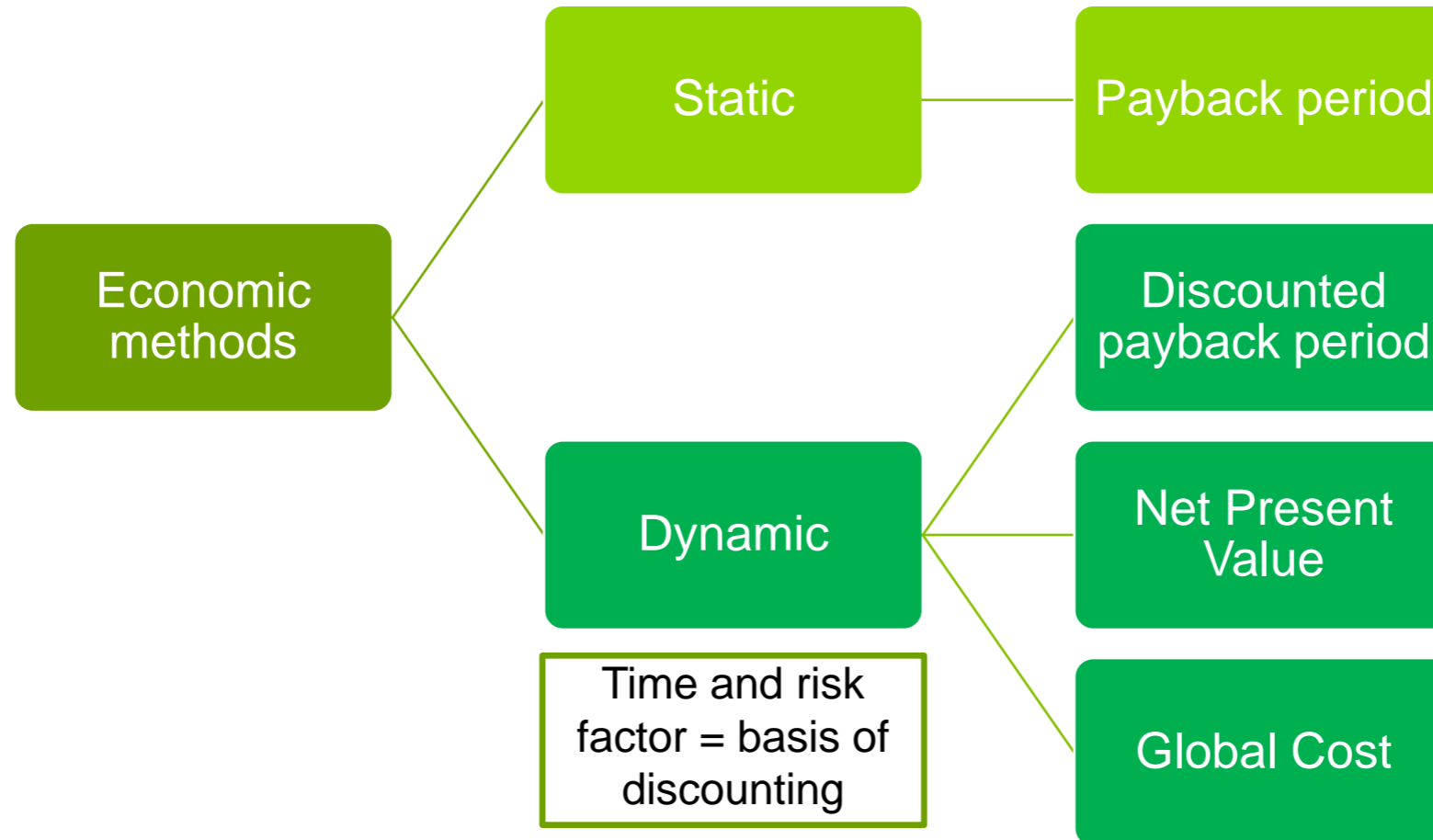


Global Costs



Case Studies

Overview of economic evaluation methods



Payback period

Definition

- The **amount of time** it takes to recover the cost of an investment, meaning **to reach break-even point**
- Calculated by dividing the amount of the investment by the annual cash flow.
- The desirability of an investment is directly related to its payback period. **Shorter paybacks mean more attractive investments.**



Advantages

- Simple to calculate and compare options
- Useful for *'back of the envelope'* calculations



Disadvantages

- Disregards time value of money
- Ignores overall profitability of investment

Source: Investopedia

Discounted Payback Period

Definition

- A discounted payback period provides the **number of years** it takes to **break even** from the initial expenditure, **by discounting future cash flows** and recognising the **time value of money**.
- Shows **how long** it will take **to recoup an investment** based on observing the present value of the project's projected cash flows
- The shorter a discounted payback period is, the sooner a project or investment will generate cash flows to cover the initial cost.



Advantages

- More accurate picture than simple payback period



Disadvantages

- Highly sensitive to discount rate
- Challenging to arrive at discount rate that accurately represents investment's true risk premium

Source: Investopedia

Net Present Value

Definition

- Difference between the **present value of cash inflows** and the **present value of cash outflows** over a period of time
- NPV is the result of calculations used to find today's value of a future stream of payments.
- To calculate NPV you need to estimate future cash flows for each period and determine the correct **discount rate**.

$$NPV = \sum_{t=1}^n \frac{R_t}{(1+i)^t}$$

where:

R_t = Net cash inflow-outflows during a single period t

i = Discount rate or return that could be earned in alternative investments

t = Number of timer periods



Advantages

- Indicates the profitability of future cash



Disadvantages

- Highly sensitive to discount rate
- Challenging to arrive at discount rate that accurately represents investment's true risk premium

Source: Investopedia

Global Cost Definition

- **All cost elements are considered:** Operational and investment cost incurred over a relevant time period
- The different types of costs incurred each year, respectively, are summed by using the NPV methodology, in order to express them in terms of value in the first year.

Cost elements:

- Initial investment cost
- Annual cost
 - Replacement of systems
 - Running cost (energy, maintenance & operation)



Advantages

- All costs incurred over a relevant period are considered
- Costs are comparable because their value is calculated back to the same base year > ideal to identify cost-optimal solution
- Lifetime of the elements is explicitly considered

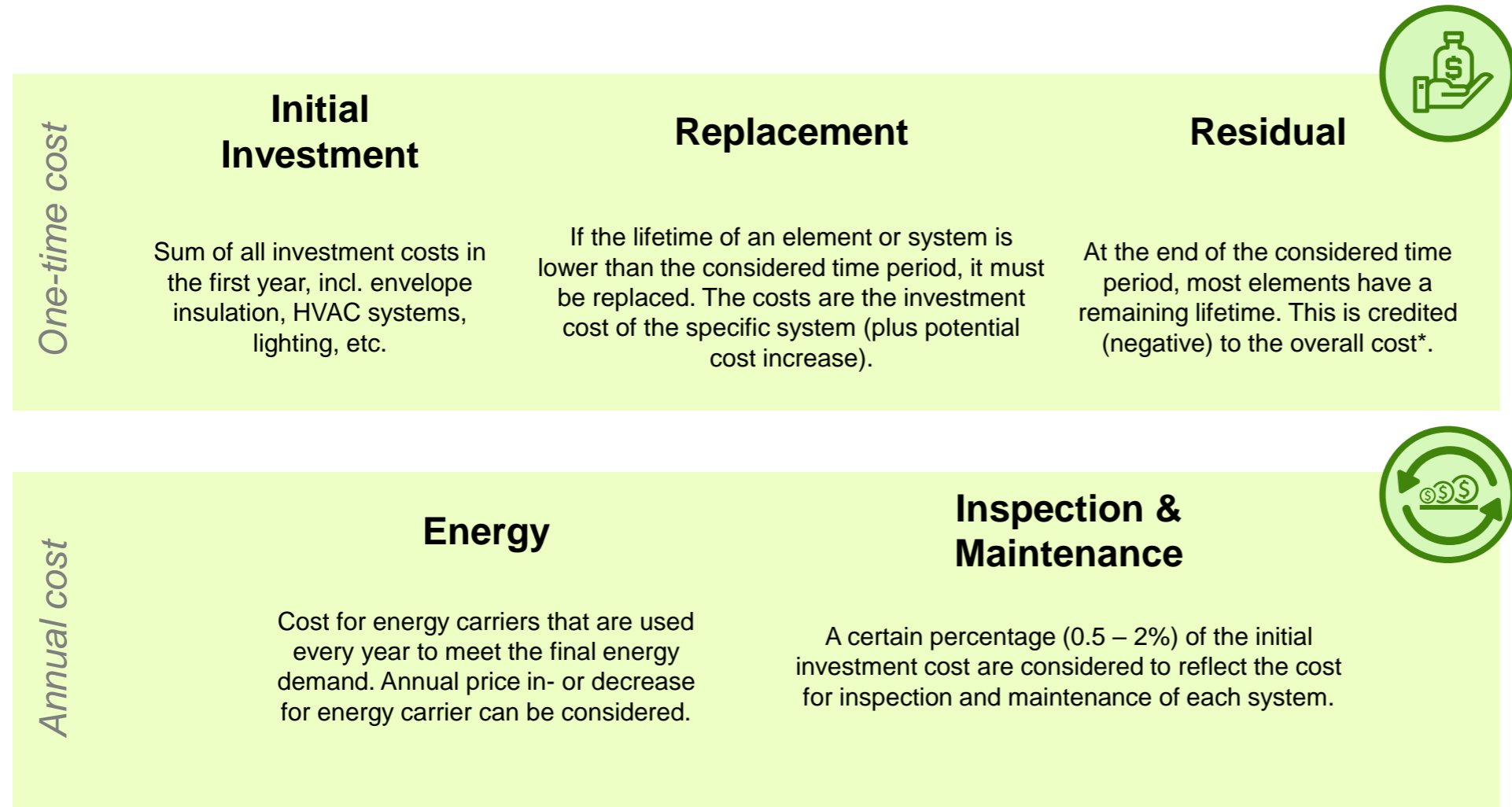


Disadvantages

- Sensitivities of NPV (described before)
- Sensitive to assumed cost and price increase

Global Costs

Details

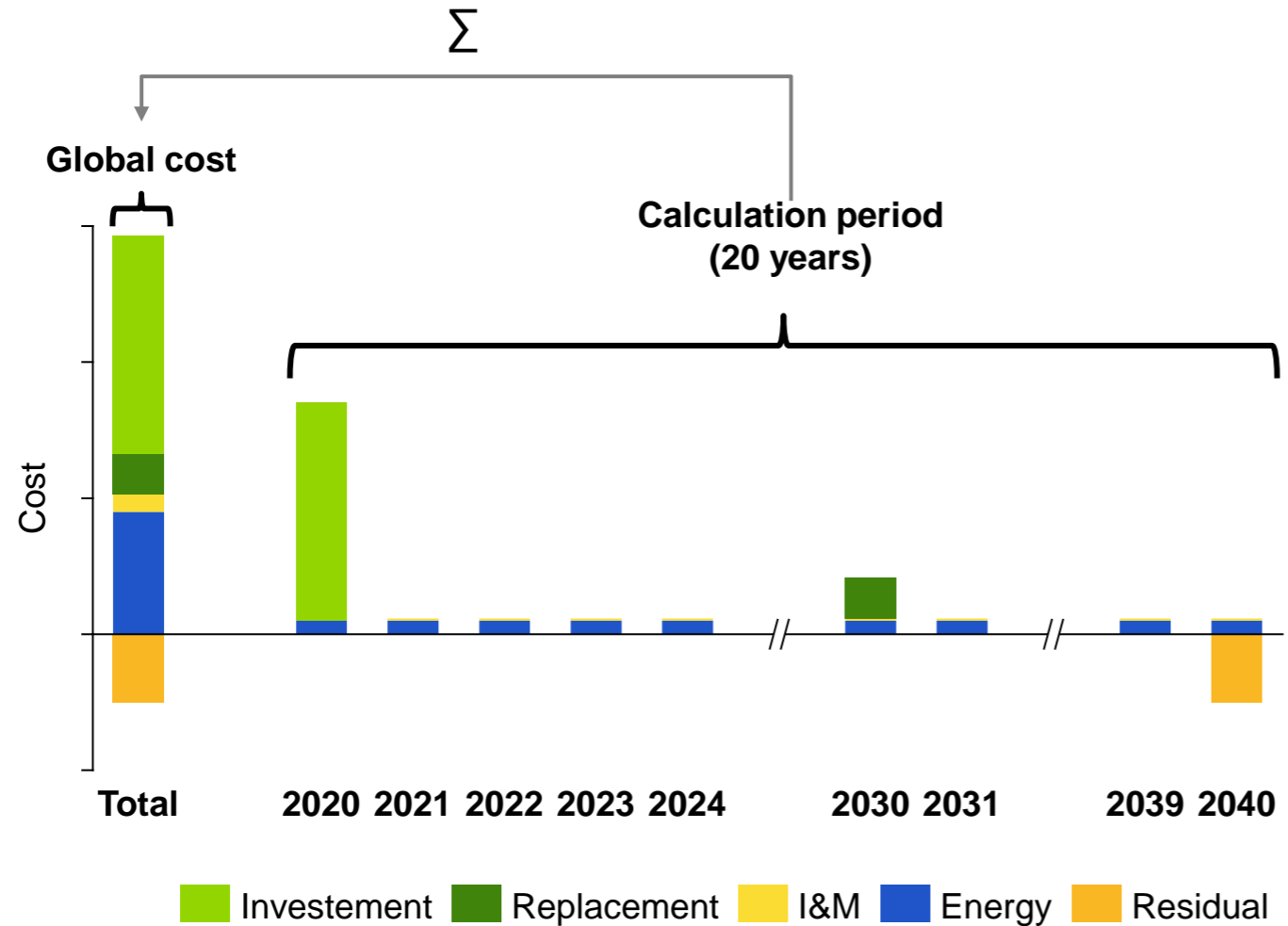


Global Cost

The discounted sum of each year (NPV) over the calculation period – for all the five cost elements – results in the Global Cost.

Global Costs

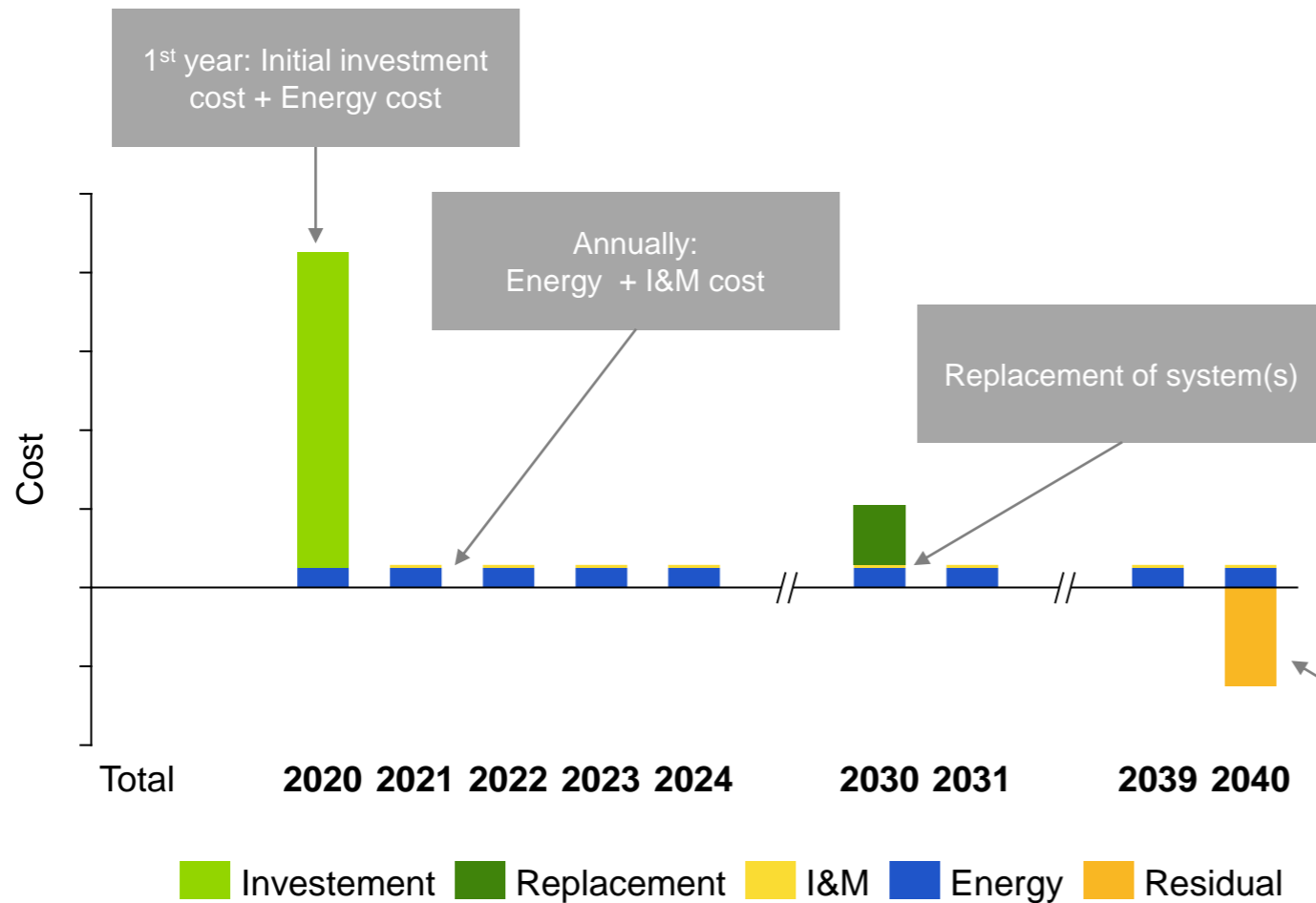
Example case – without discount rate and price increase



- The global cost represent the sum of all cost and values that occur over the considered calculation period

Global Costs

Example case – without discount rate and price increase



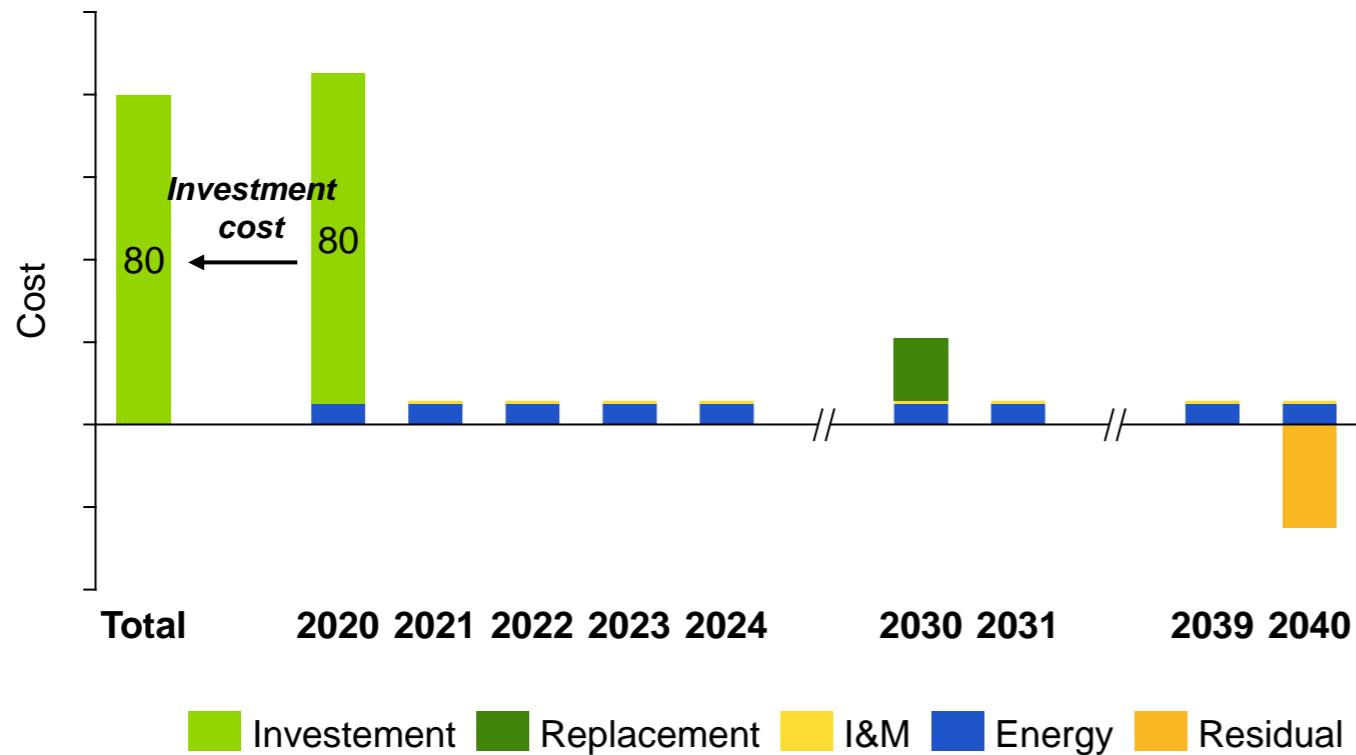
- Year 1: The initial investment cost are paid
- Annually the cost for energy and inspection and maintenance (I&M) are payed
- If systems have a lifetime of less than the calculation period (<20 years) the invest incurred again after the lifetime is over
- In the last year, the residual value of the systems that will still function in future years is considered a negative value on the global cost

Global Costs

Example case – without discount rate and price increase

How to get to the total global cost?

- Investment cost from first year



Global Costs

Example case – without discount rate and price increase

How to get to the total global cost?

- Investment cost from first year
- **Sum of energy and I&M cost of all years**

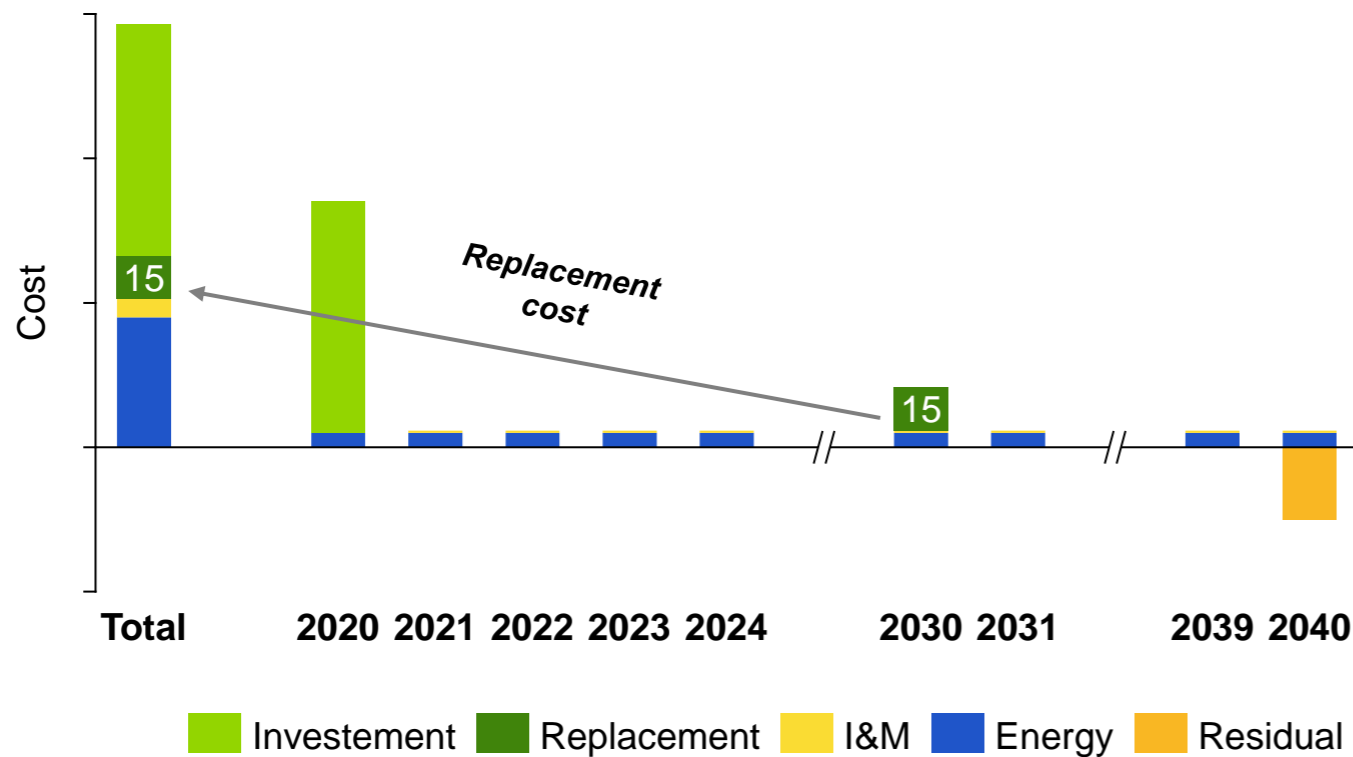


Global Costs

Example case – without discount rate and price increase

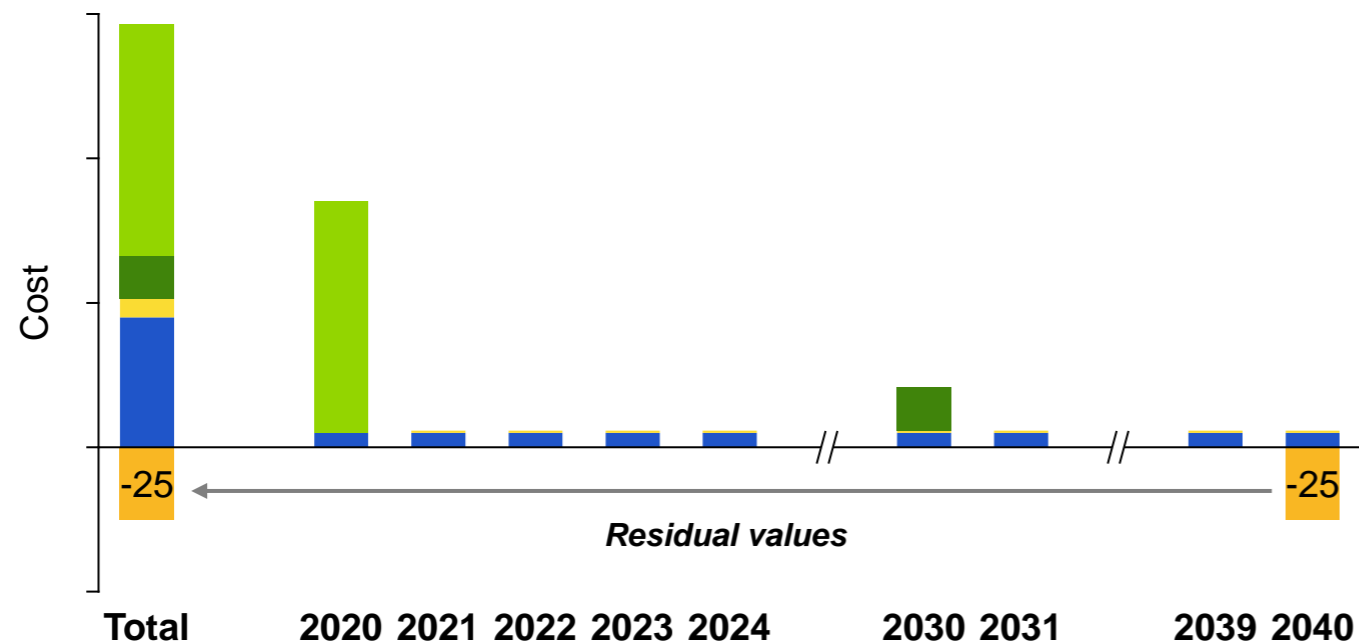
How to get to the total global cost?

- Investment cost from first year
- Sum of energy and I&M cost of all years
- **Replacement cost of systems**



Global Costs

Example case – without discount rate and price increase

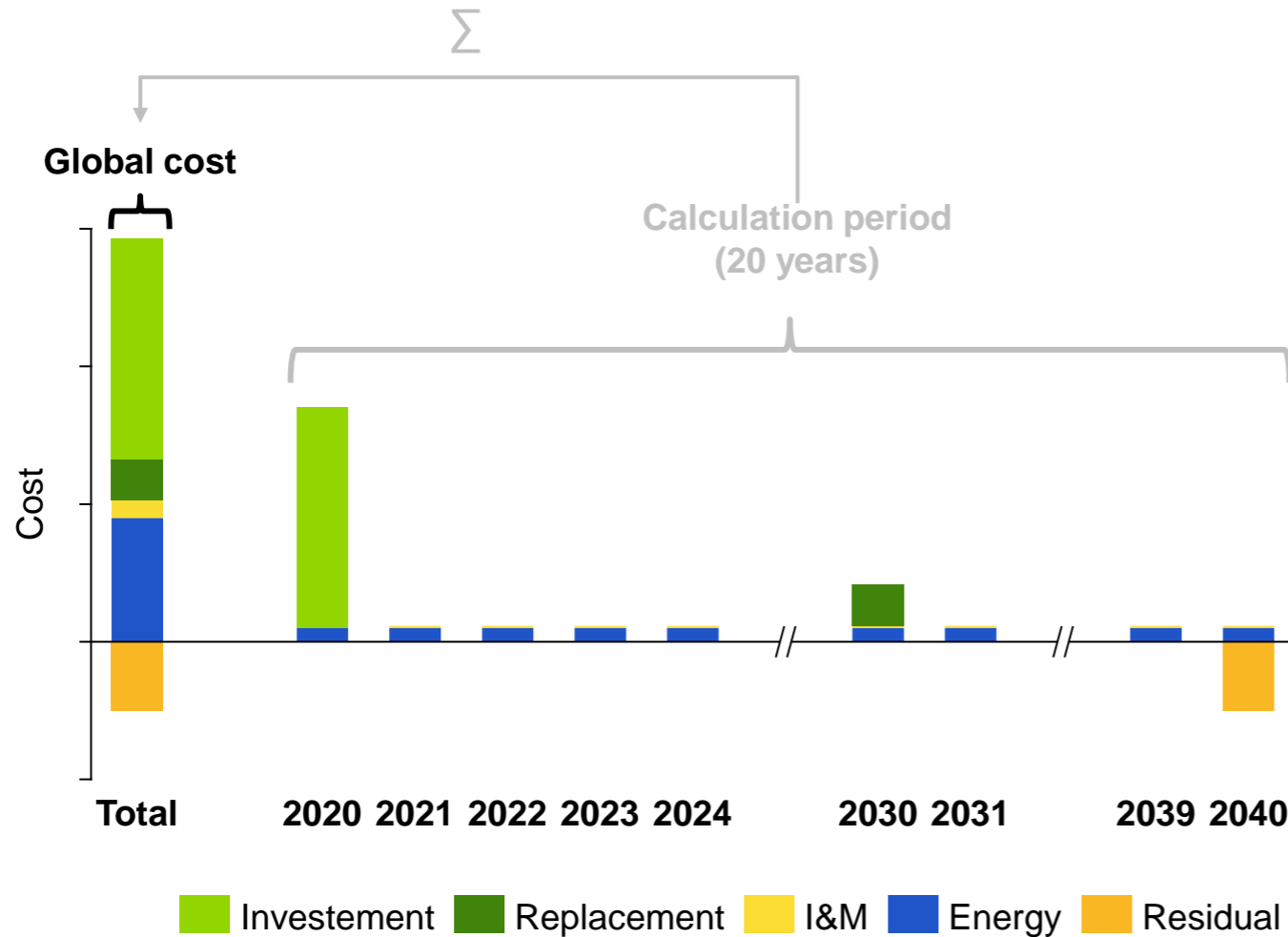


How to get to the total global cost?

- Investment cost from first year
- Sum of energy and I&M cost of all years
- Replacement cost of systems
- **Residual value of the systems with remaining life time is subtracted**

Global Costs

Example case – without discount rate and price increase



How to get to the total global cost?

- Investment cost from 1st year
- Sum of energy and I&M cost of all years
- Replacement cost of systems
- Residual value of the systems with remaining life time is subtracted
- **Global cost are complete**



Lebanon

Lebanon | Investment cost and lifetime

Envelope elements

Type	Measure	Investment cost	Unit	Lifetime in years
Thermal insulation	External walls	3	EUR/cm/m ²	40
	Roof			40
	Floor			50
Windows	Single glazing (5.7)	114	EUR/m ² _{Window}	30
	Double glazing (2.9)	136	EUR/m ² _{Window}	
	Double glazing (2.0)	150	EUR/m ² _{Window}	
	Double glazing (1.1)	164	EUR/m ² _{Window}	
	Triple glazing (0.9)	182	EUR/m ² _{Window}	
	... + solar glazing	30	EUR/m ² _{Window}	

Lebanon | Investment cost and lifetime

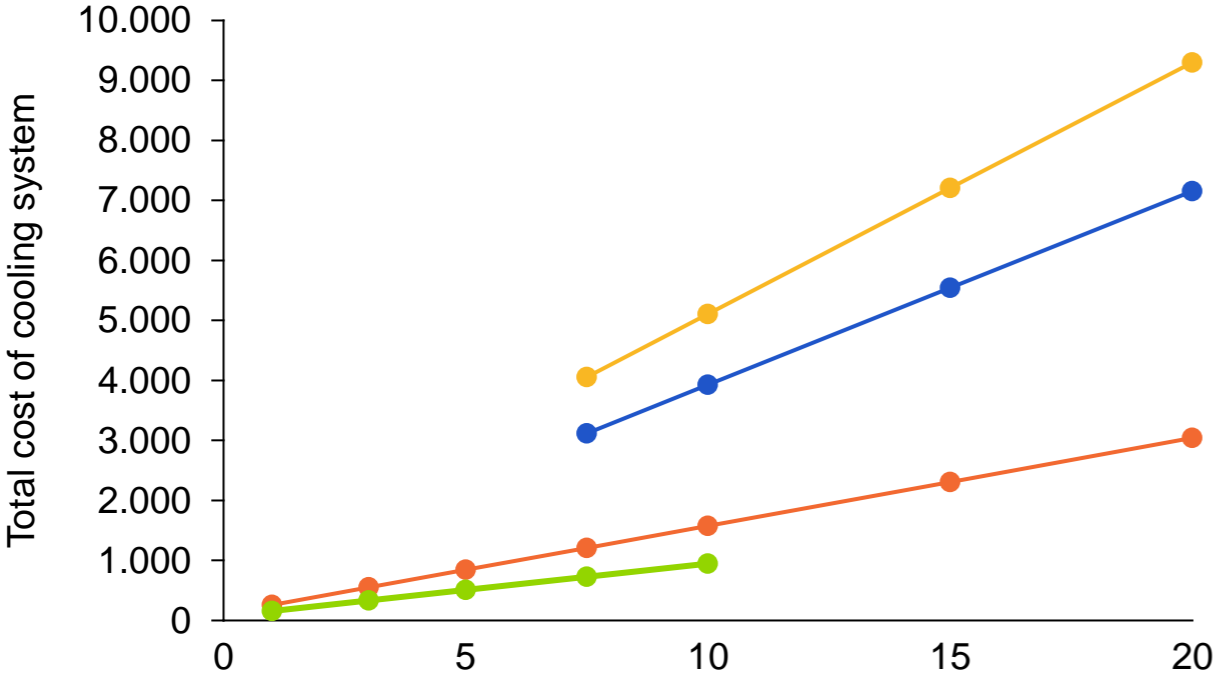
Envelope elements

Type	Measure	Investment Cost	Unit	Lifetime in years
Shading elements	Fixed shading	80	EUR/m ²	20
	Manual shading	100	EUR/m ²	20
	Automatic shading	250	EUR/m ²	20

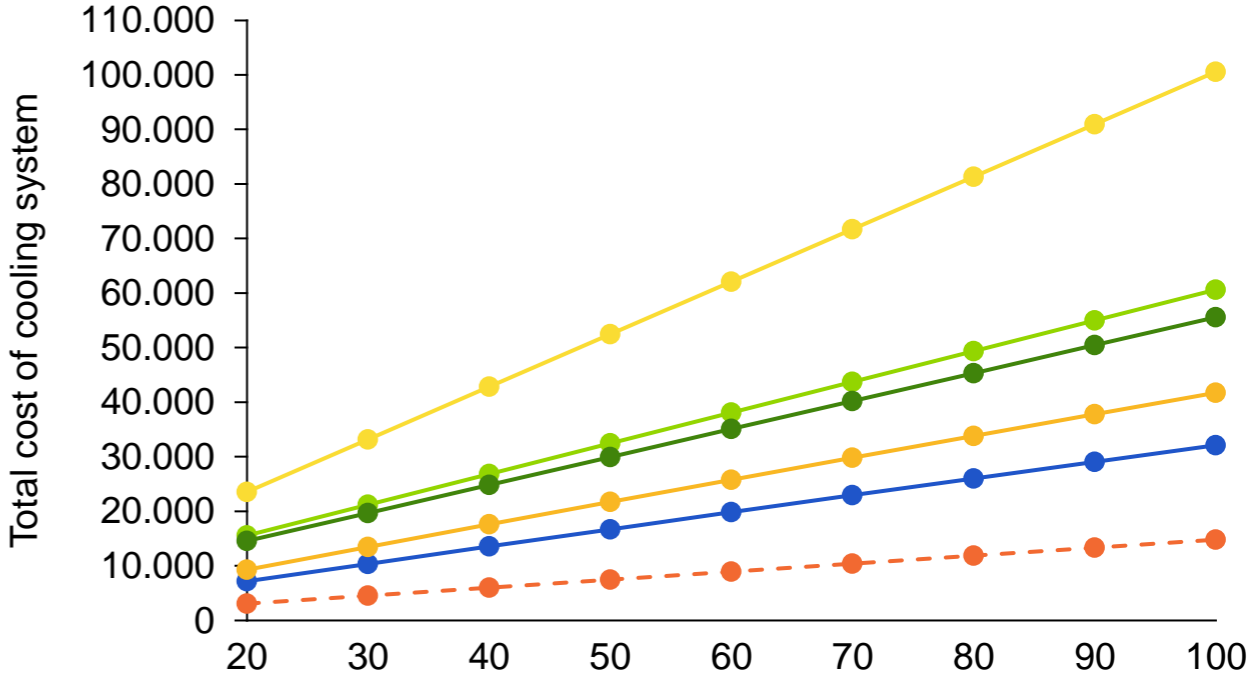
Lebanon | Investment cost and lifetime

HVAC systems - cooling

Cooling systems 1 – 20 kW



Cooling systems 20 - 100 kW

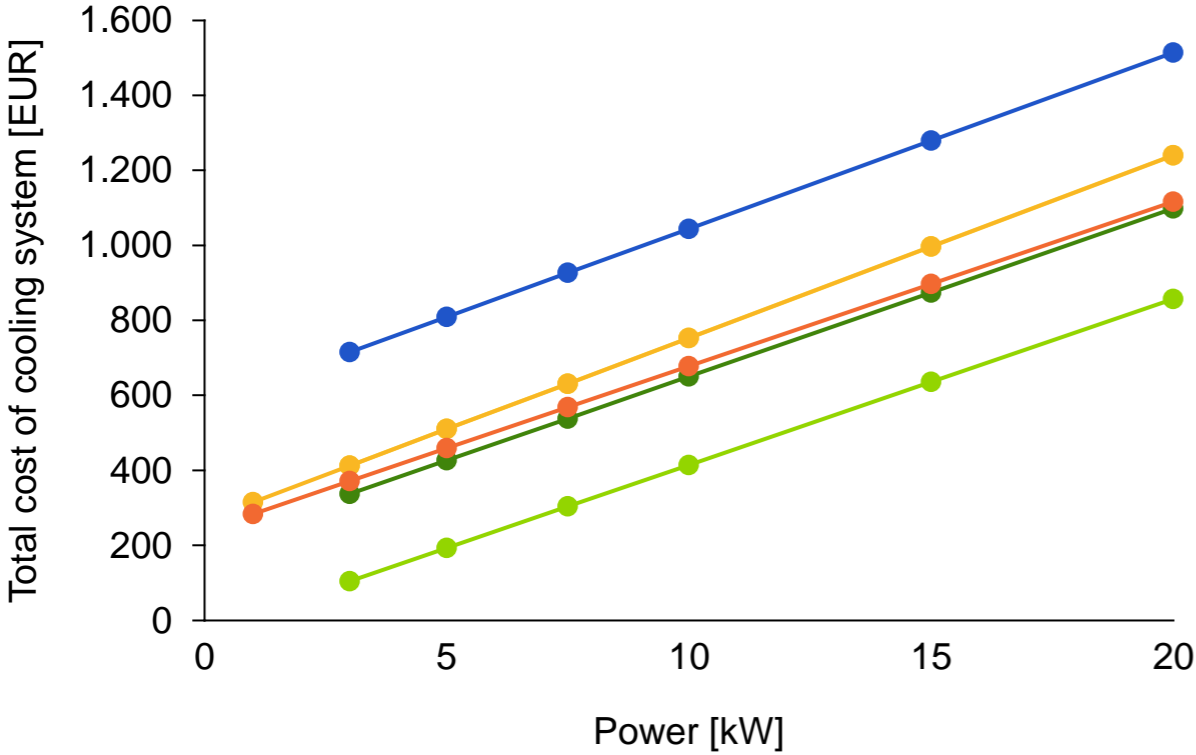


- Movable system
- VRF
- Central system | Surface
- Central system | Air vent
- Mounted single-split
- Multi-split
- Central system | Fan coil

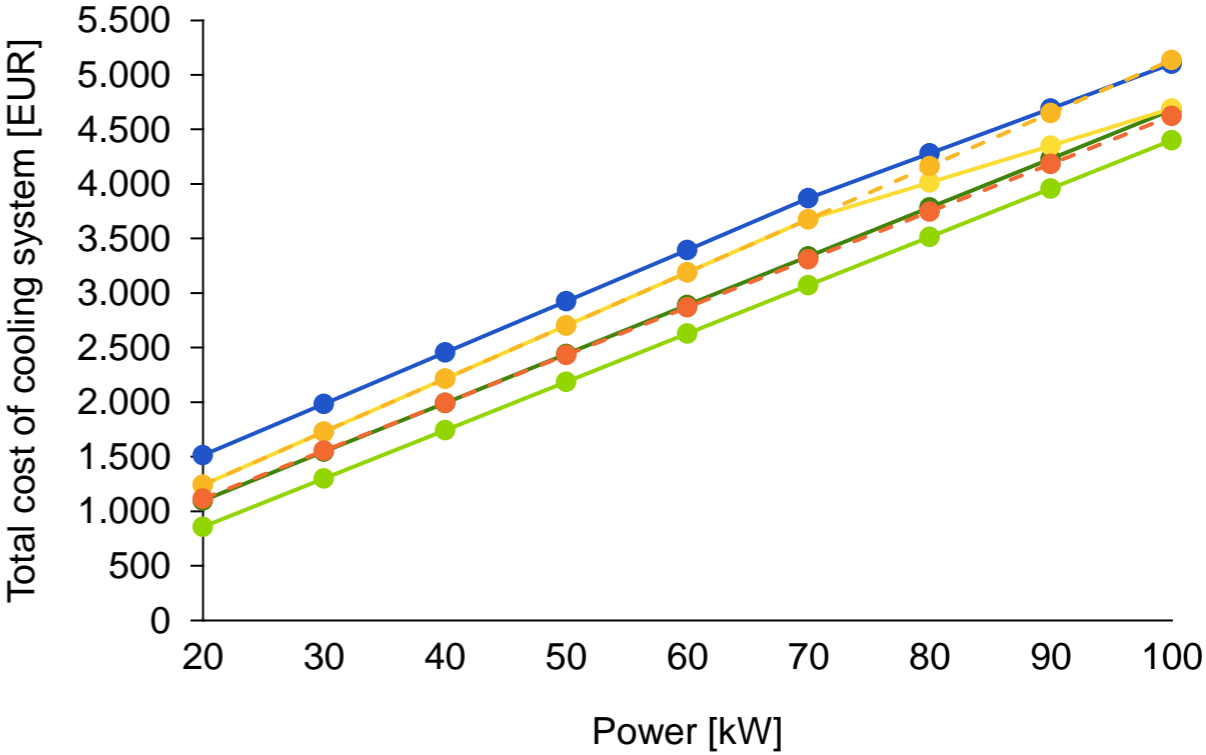
Lebanon | Investment cost and lifetime

HVAC systems – heating

Heating systems 1 – 20 kW



Heating systems 20 - 100 kW

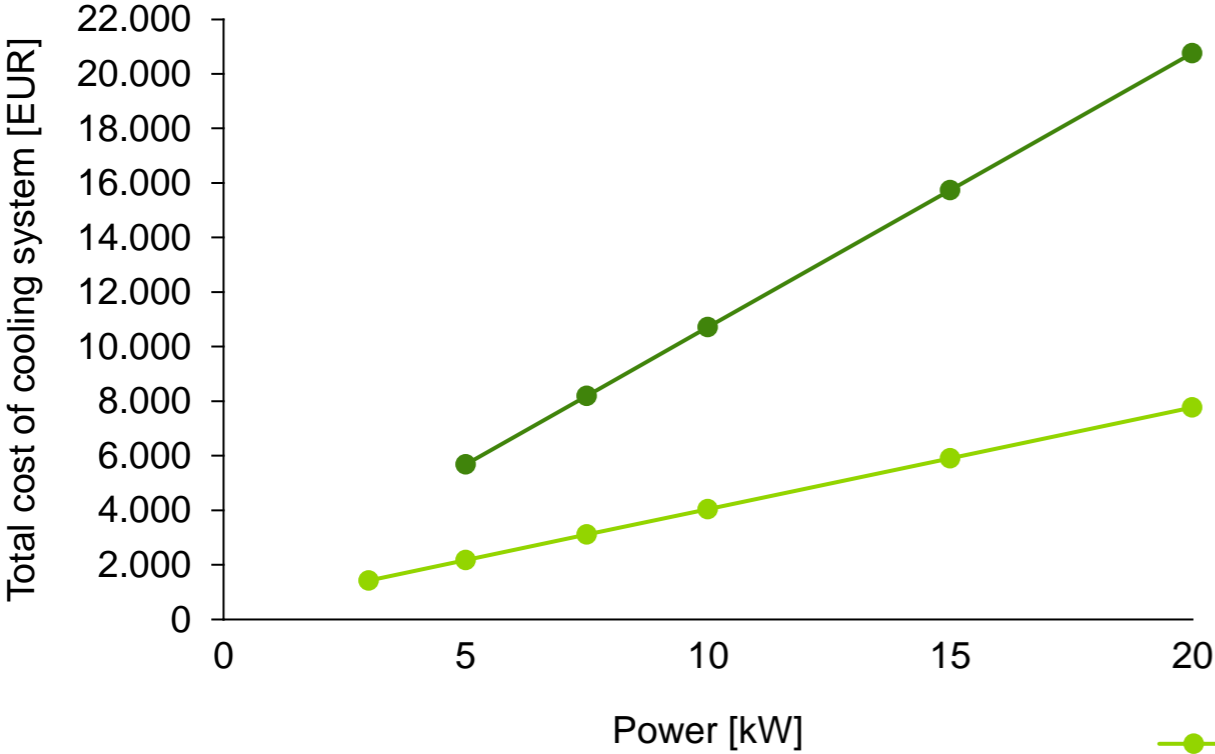


- Portable kerosene heater
- Oil condensing
- Gas condensing
- Portable LPG (gas) heater
- Oil non-condensing
- Gas non-condensing

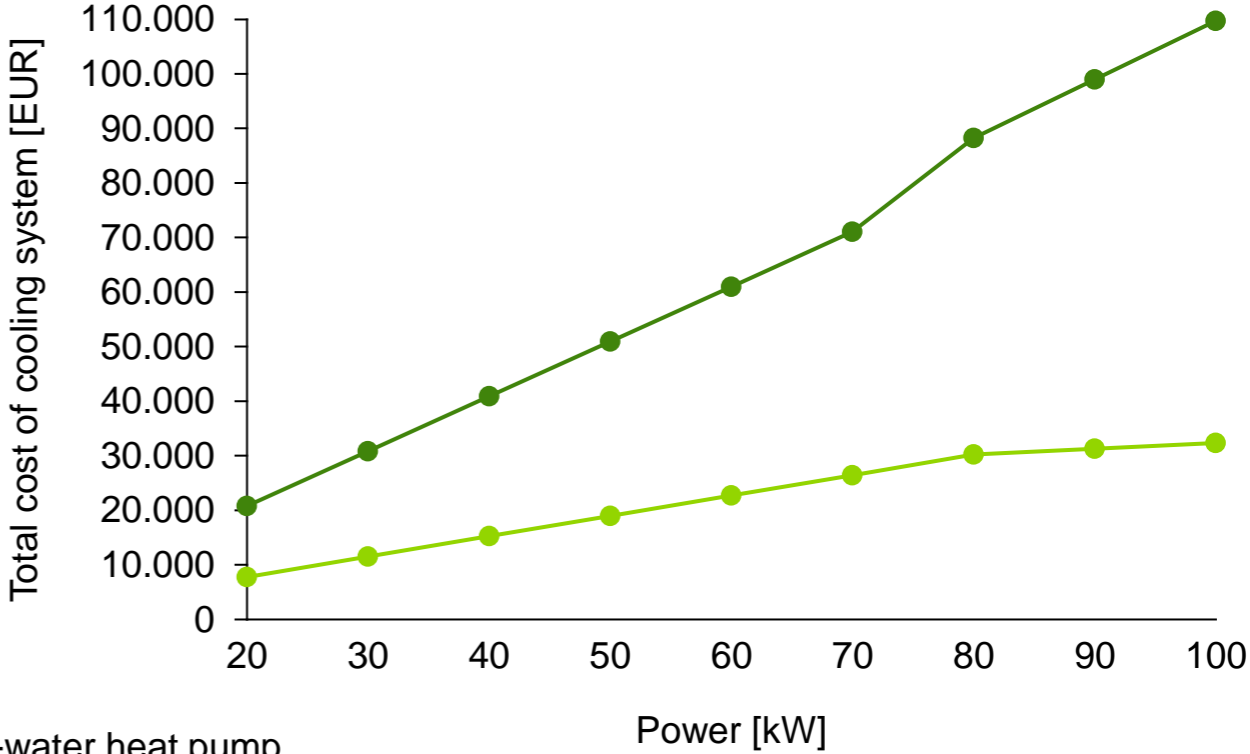
Lebanon | Investment cost and lifetime

HVAC systems – heating: heat pumps

Heat pumps 1 – 20 kW



Heat pumps 20 - 100 kW

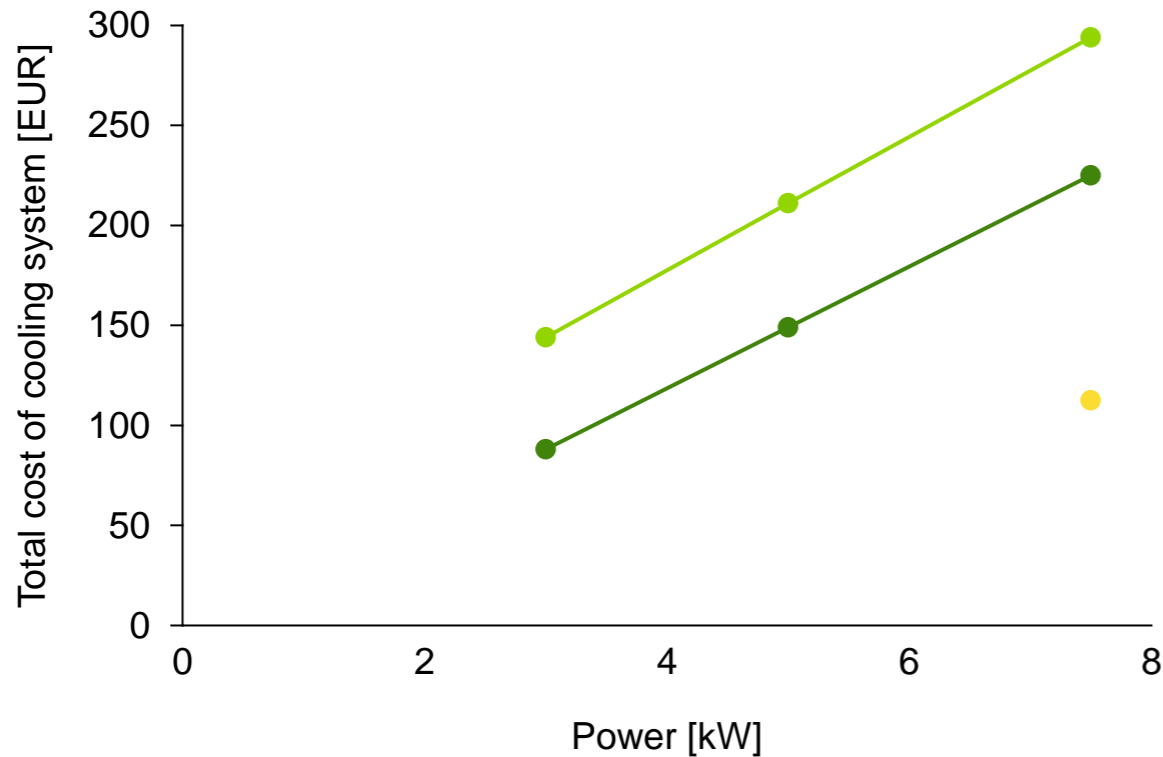


- Air-water heat pump
- Heat pump (ground source)

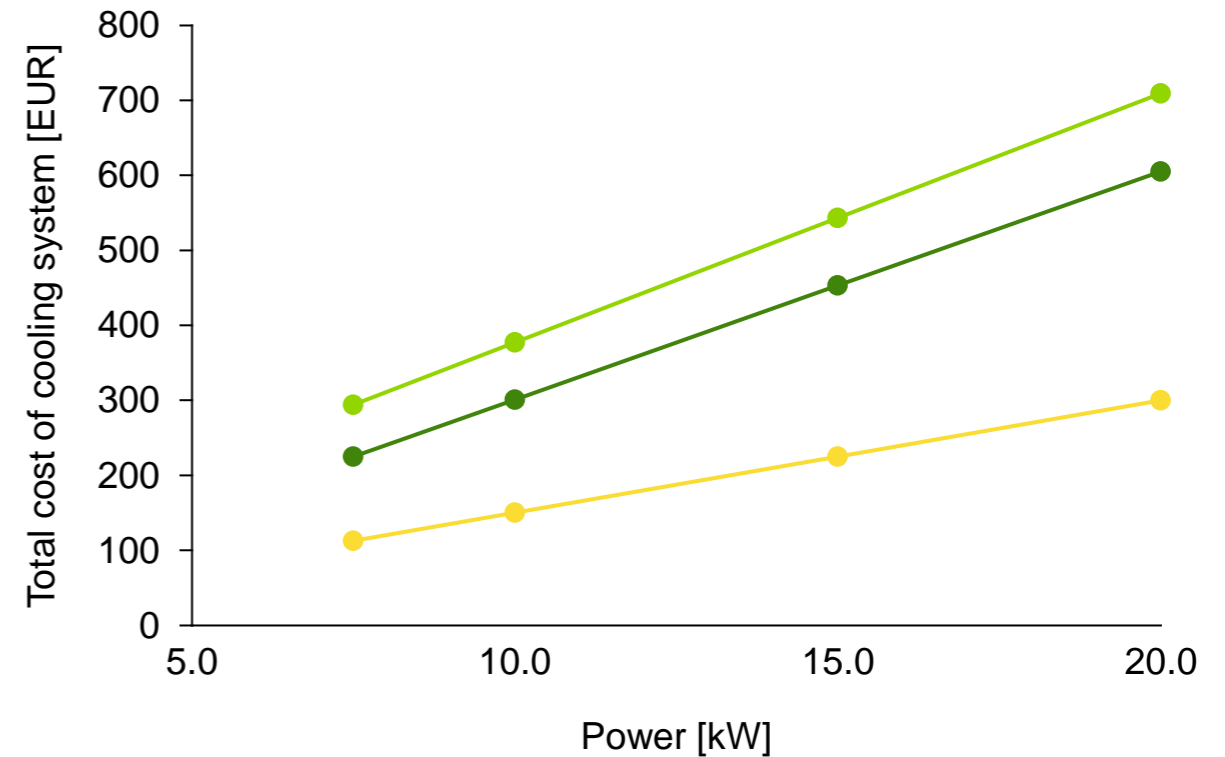
Lebanon | Investment cost and lifetime

HVAC systems – hot water

DHW systems 1 – 7.5 kW



DHW systems 7.5 - 20 kW



- Dedicated gas heater
- Dedicated electric heater
- Combi system (add. cost to space heating boiler)

Lebanon | Investment cost and lifetime

Renewable energies

Type	Measure	Investment Cost	Unit	Lifetime in years
Solar for hot water Thermo syphon system	Tube collector	280	EUR/m ² _{collector}	20
	Flat collector	324	EUR/m ² _{collector}	20
	Upfront installation	50	EUR/system	30
Solar for hot water – Pumped System	Tube collector	1,171	EUR/m ² _{collector}	20
	Flat collector	1,061	EUR/m ² _{collector}	20
	Upfront installation	100	EUR/system	30
Photovoltaic	PV (< 30 kWp)	998	EUR/kWp	20
	PV (> 30 kWp)	832	EUR/kWp	20
	Upfront installation	100	EUR/system	30

Lebanon | Investment cost and lifetime

Lighting

Type	Measure	Investment cost	Unit	Lifetime in years
Lighting	Linear fluorescent (LFL)	0.9	EUR/bulb	10
	Compact fluorescent (CFL)	2.4	EUR/bulb	10
	Halogen lamps	1.4	EUR/bulb	3
	Incandescent lamps	0.6	EUR/bulb	1
	Light emitting diode (LED)	3.3	EUR/bulb	30

Case Study Lebanon | Multi-family house in Beirut

Roof insulation | Analysis of energy and global cost savings

Var 1

U-Value = 3.2 W/m²K (no insulation)

Var 2

U-Value = 2.0 W/m²K (no insulation)

Var 3

U-Value = 0.95 W/m²K (3 cm insulation)

BaU

U-Value = 0.6 W/m²K (5 cm insulation)

Current

U-Value = 0.48 W/m²K (8 cm insulation)

Var 4

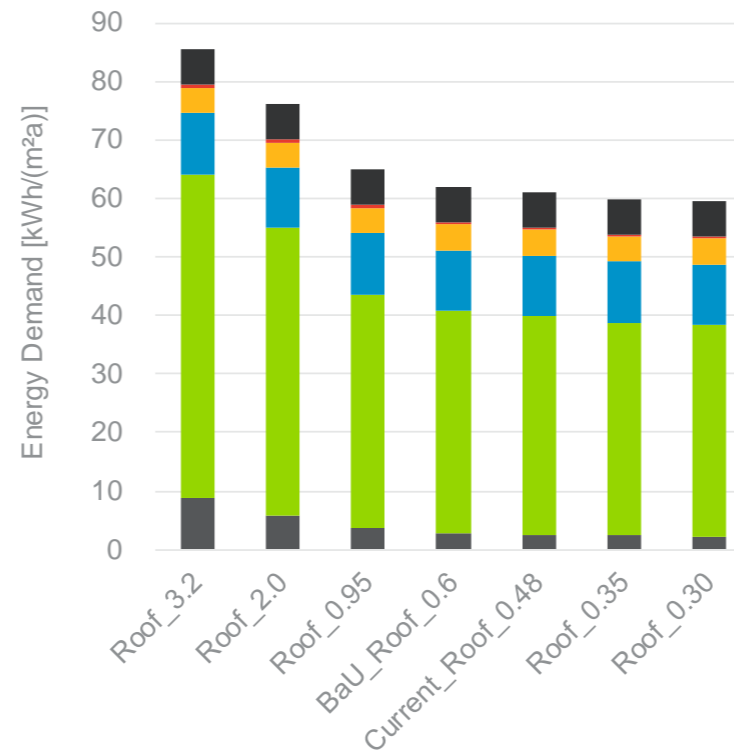
U-Value = 0.35 W/m²K (10 cm insulation)

Var 5

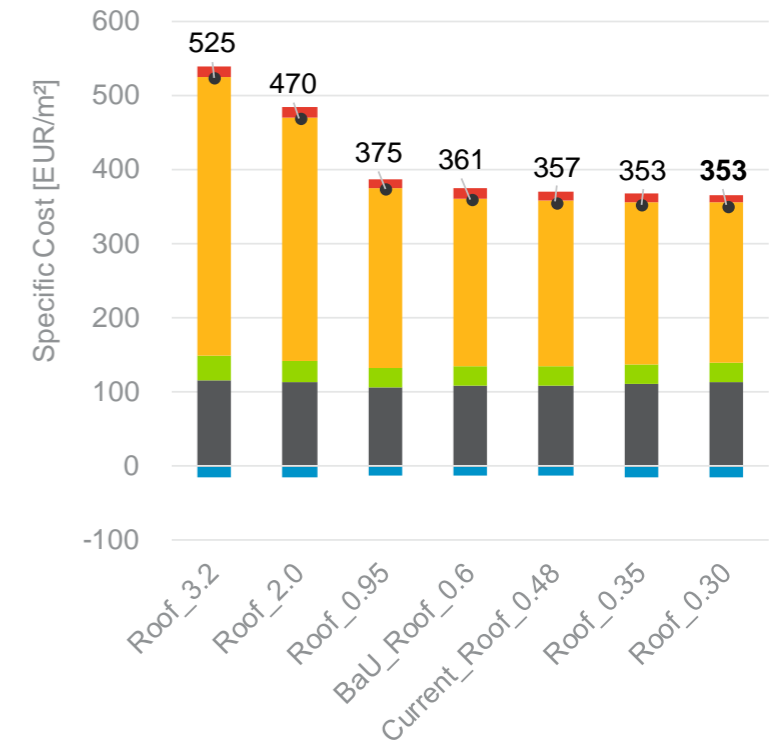
U-Value = 0.30 W/m²K (12 cm insulation)

Result: Var 5 is the most cost effective measure.

Final energy demand



Global cost



Case Study Lebanon I Multi-family house in Beirut

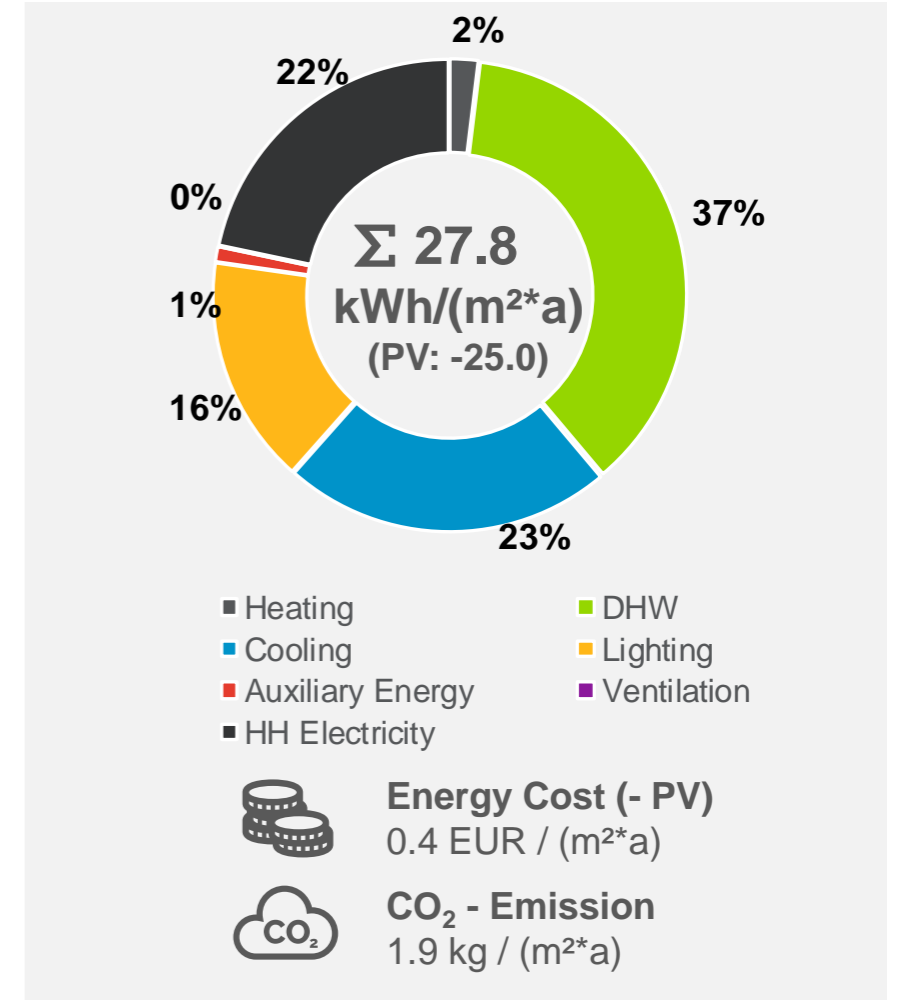
Results of an optimised solution

The key components of the energy concept are illustrated in this table. It shows that the building envelope is significantly enhanced compared to BaU.

Special attention is given to the use of renewable energy sources, particularly PV (for electricity) and solar collectors (for hot water).

This leads to energy savings and emissions reductions.

Parameters	Optimised
Roof insulation (U-Value)	0.3 W/m ² K (light color)
Wall insulation (U-Value)	0.4 W/m ² K
Floor insulation (U-Value)	1.78 W/m ² K
Windows (U-Value; G-Value)	0.9 W/m ² K; 0.3 (solar glazing)
Window fraction	Ø 15%
Shading	solar glazing
Air infiltration through leakages	0.20 1/h
Heat supply	reversible unit - COP 5
Cold supply	reversible unit - COP 5
Hot water	electric instantaneous
Ventilation systems	No
Lighting systems	LED
Renewable energy	17.5 kWp (PV, maximum)
Set temperature cooling/heating	26°C / 20°C



Case Study Lebanon I Multi-family house in Beirut

Comparative overview of BaU vs. current vs. optimised

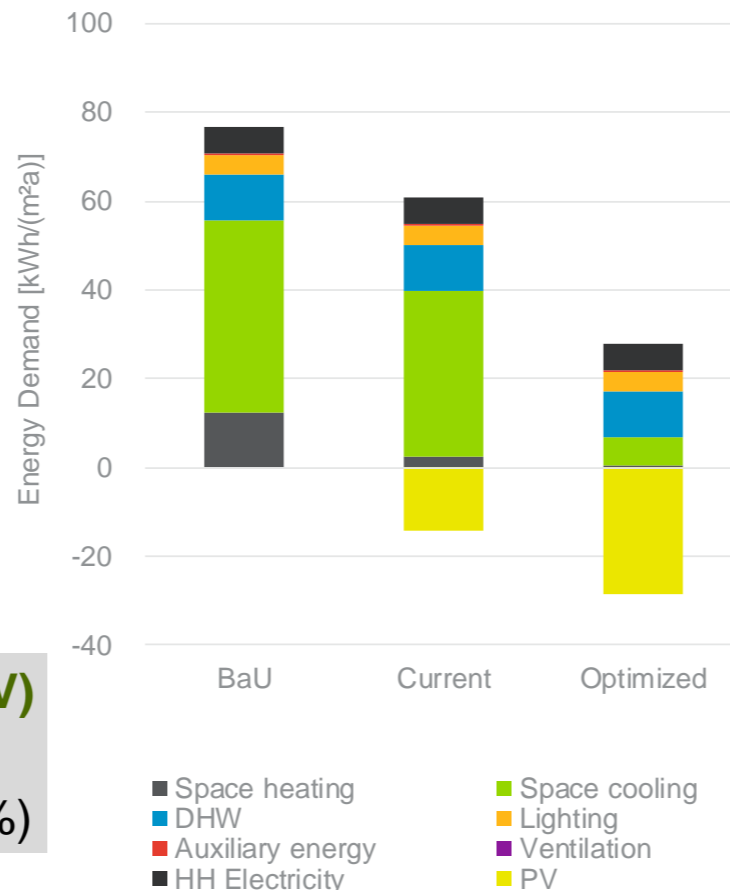
Conclusion

- The suggested measures and the current situation lead to a **significant decrease in energy demand**
- The optimised solution, detected **the most cost effective efficiency measures**

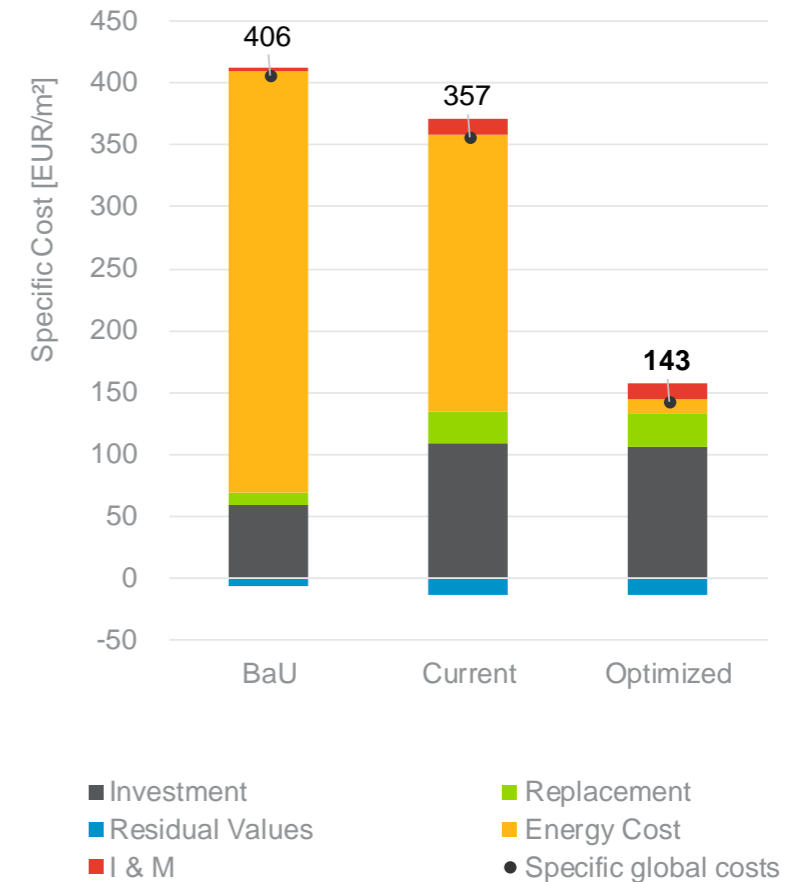
Savings BaU to Optimised (incl. PV)

- Energy: **77 ▶ 3 kWh/m²a (-95%)**
- E-Cost: **10.1 ▶ 0.4 EUR/m²a (-95%)**

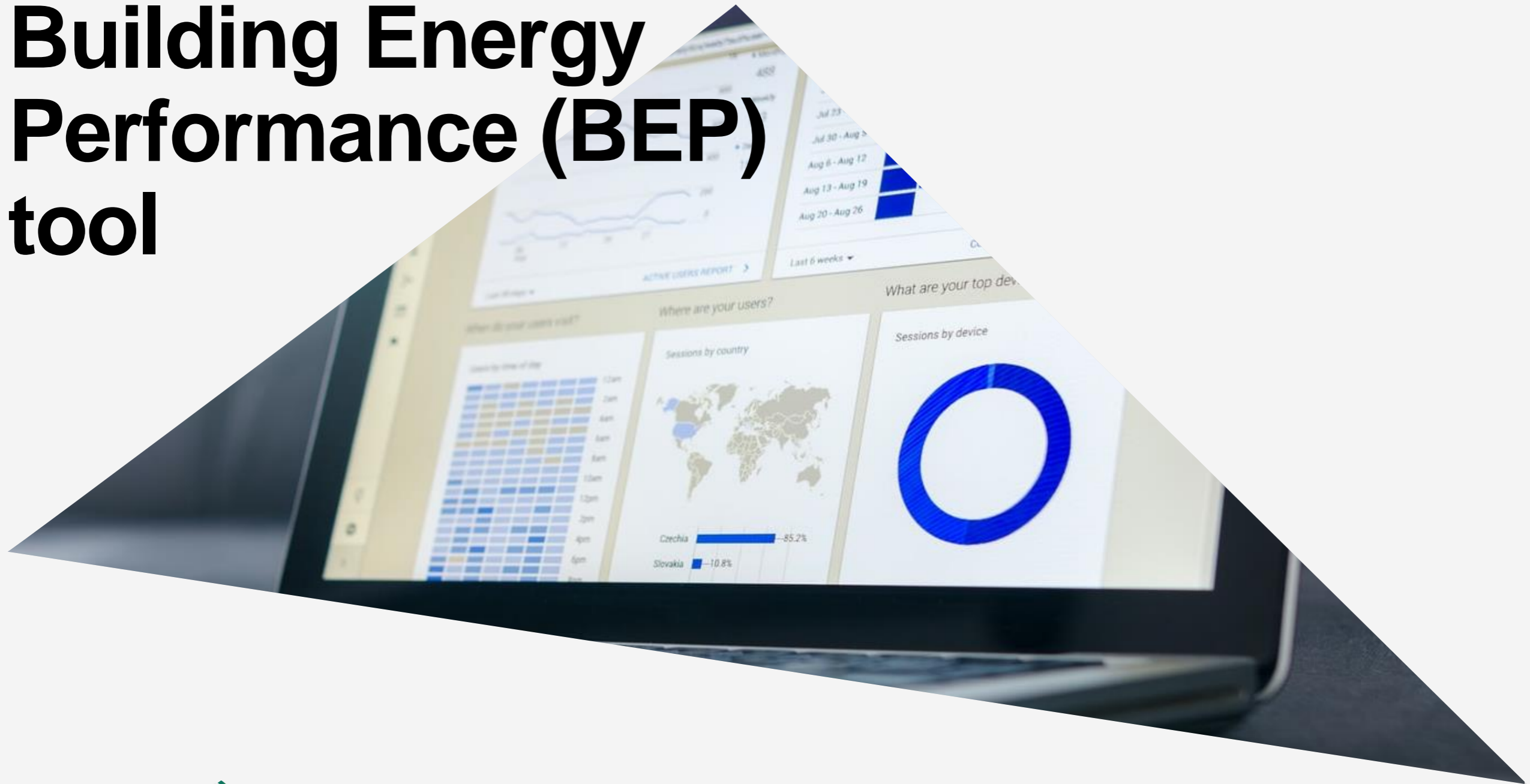
Final energy demand



Global cost



Building Energy Performance (BEP) tool



Logic of the BEP tool (1)

Customisable, transparent, adapted to the MENA region



Performance of energy efficiency measures & RE

- Calculate **energy demand** of building
- Compare it to the **country's baseline** buildings or other personal projects
- Determine the **energy savings** of single or multiple efficiency measures and the use of renewable energies



Calculation of monetary savings

- Identify **cost savings** resulting from the energy efficiency measures and get the **cost-optimal** case
- **Local market data** is already available for Egypt, Jordan and Lebanon (investment cost, energy prices) ...
- ...or enter the real investment cost and energy prices of the specific project (*not in beta*)



Free web application

- Tool is **free to use as browser application**
- Optimized for **mobile devices**
- Provides **default input values** for faster application, but also **advanced mode** for experienced user

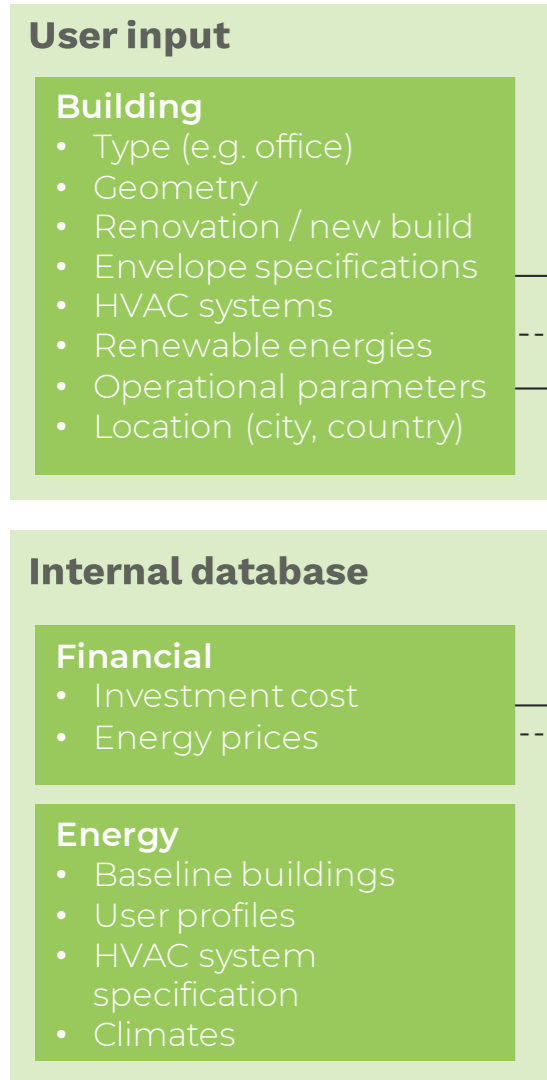


Proven methodology

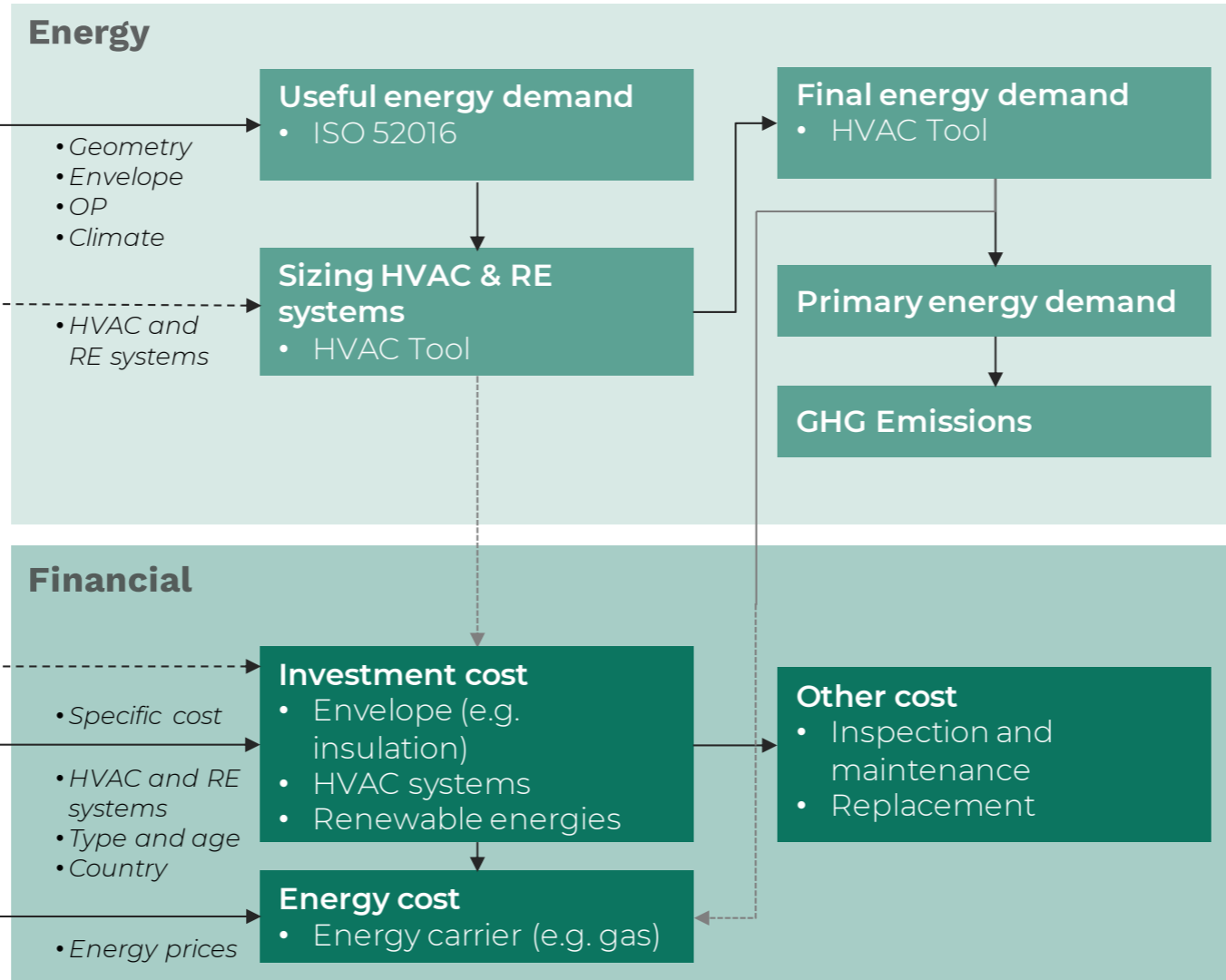
- Energy calculation is based on the **international norm** for modelling thermal building performance (EN ISO 52016)
- The BEP-Tool was already **successfully applied** in various projects and countries
- **Full transparency** with a detailed user manual, incl. all calculation steps and internal assumptions.

Calculation methodology

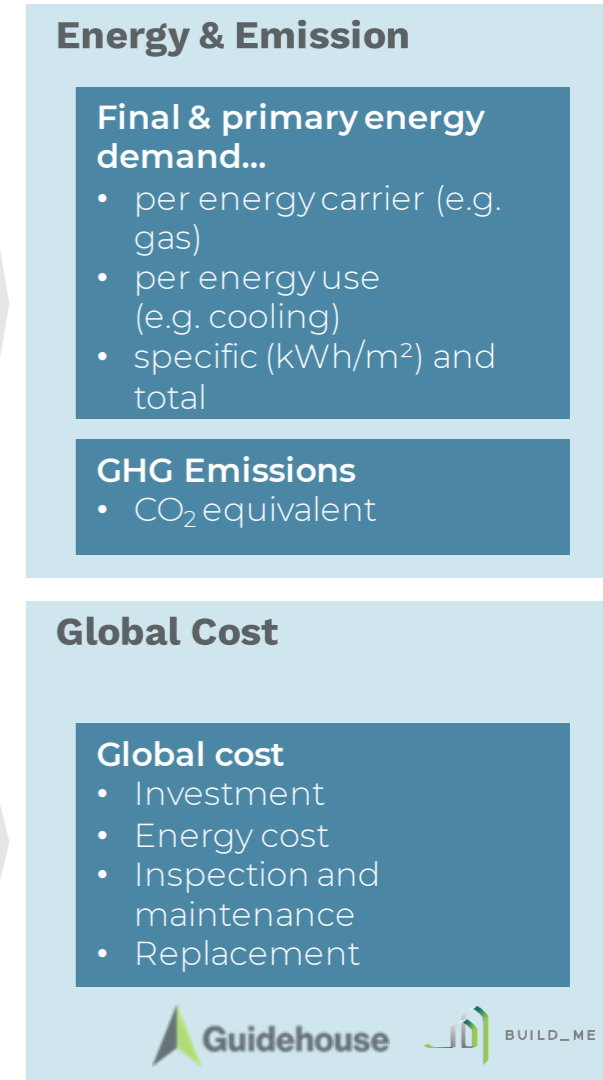
Input



Calculation engine

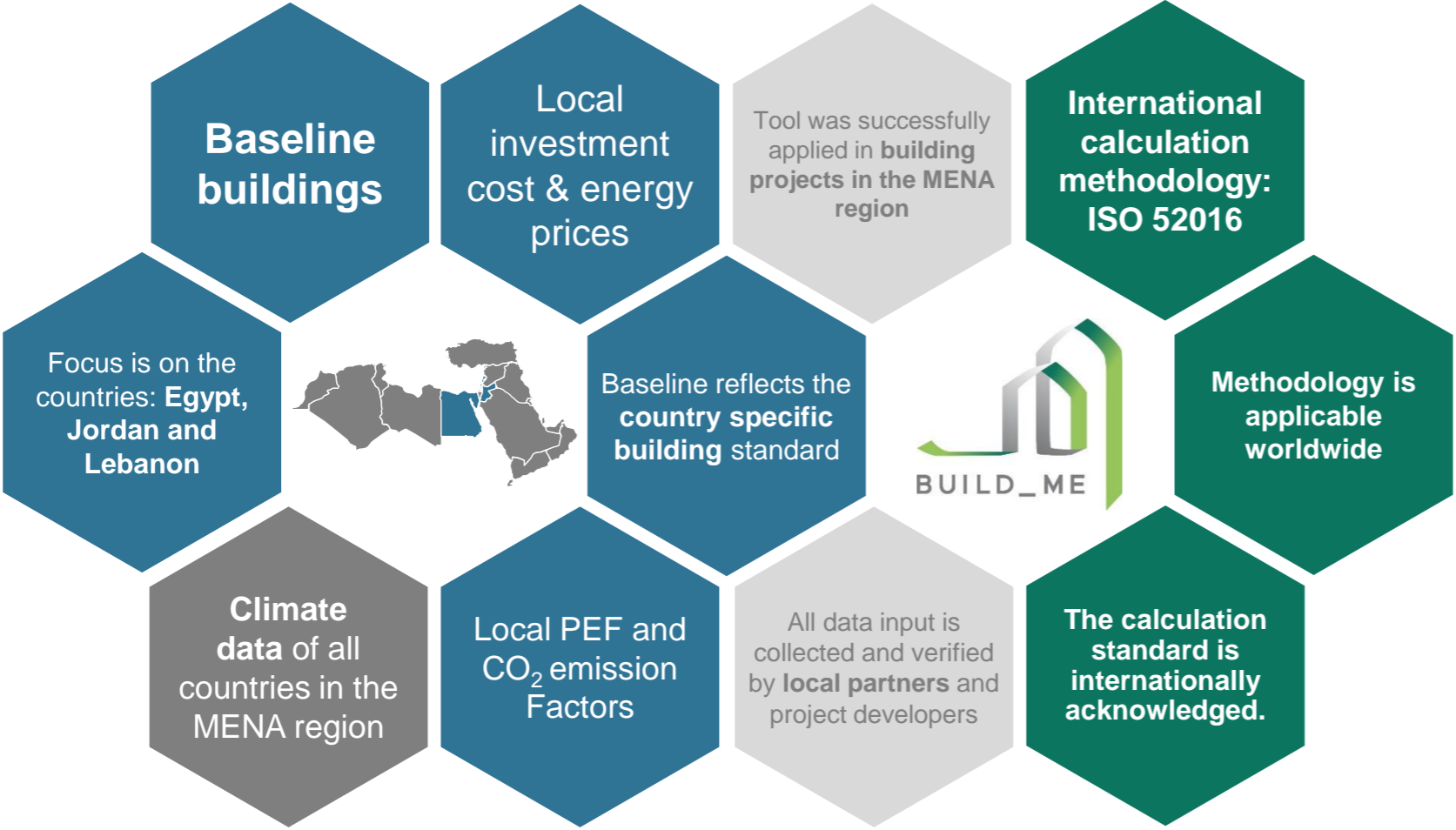


Output



Developed for the MENA region

Database from **local partners** & **international** calculation methodology



Internal market data is **collected from local partners** for Egypt, Jordan and Lebanon.



International energy calculation methodology.



Country specific climate data, incl. multiple climate zones within each country.

Online Web App - Input

1

General Information Input Results

version: 1.0.9.3 Previous Next

PROJECT ⓘ

Project Name

BUILDING TYPE ⓘ

Select building type

Age group

LOCATION ⓘ

Country

Reference city (representative climate for the selected climate region)

Specify region (e.g. urban)

2

General Information Input Results

version: 1.0.9.3 Previous Next

GEOMETRY-RELATED PARAMETERS ⓘ

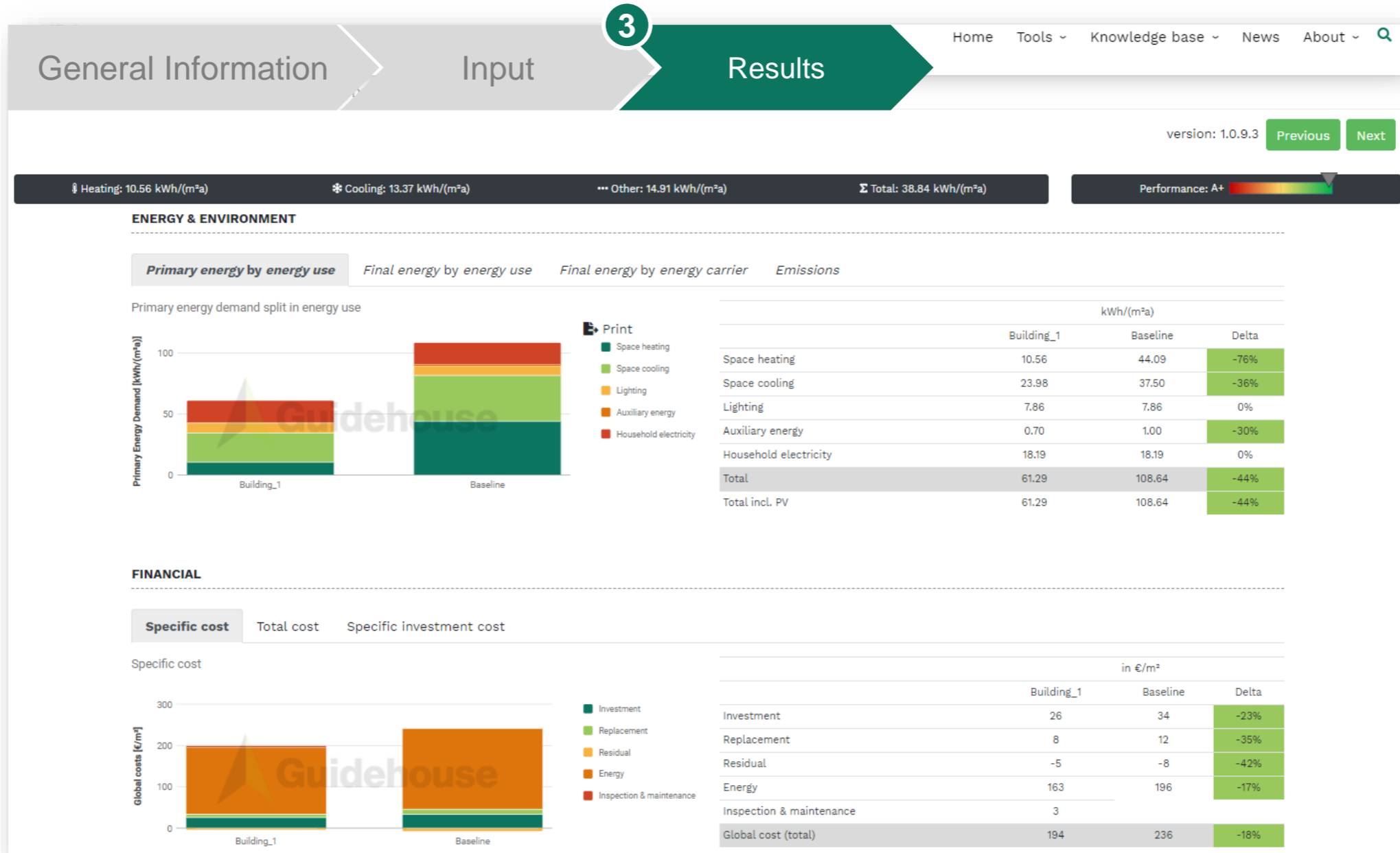
Building levels (floors)	<input type="text" value="5"/>	-
Number of dwellings	<input type="text" value="5"/>	-
Net floor height (Floor to ceiling)	<input type="text" value="2.70"/>	m
Net floor area (i.e. living area)	<input type="text" value="770.00"/>	m ²
Roof area opaque	<input type="text" value="154.00"/>	m ²
Façade area opaque (excluding windows)	<input type="text" value="734.00"/>	m ²
Window area (Total = transparent + frame)	<input type="text" value="225.00"/>	m ²
Area floor slab (ground plate)	<input type="text" value="154.00"/>	m ²

WALL ⓘ

Wall renovation	<input type="text" value="No"/>	-
Type (material)	<input type="text" value="Single wall"/>	-
U-value (wall)	<input type="text" value="0,5"/>	W/(m ² K)

ROOF ⓘ

Online Web App – Results



Online Web App – Results detail

1| Quick overview

The main facts.

2| Output selection

4 tabs to select the energy performance indicator.

3| Overview chart

Comparison to the baseline building.

4| Results table

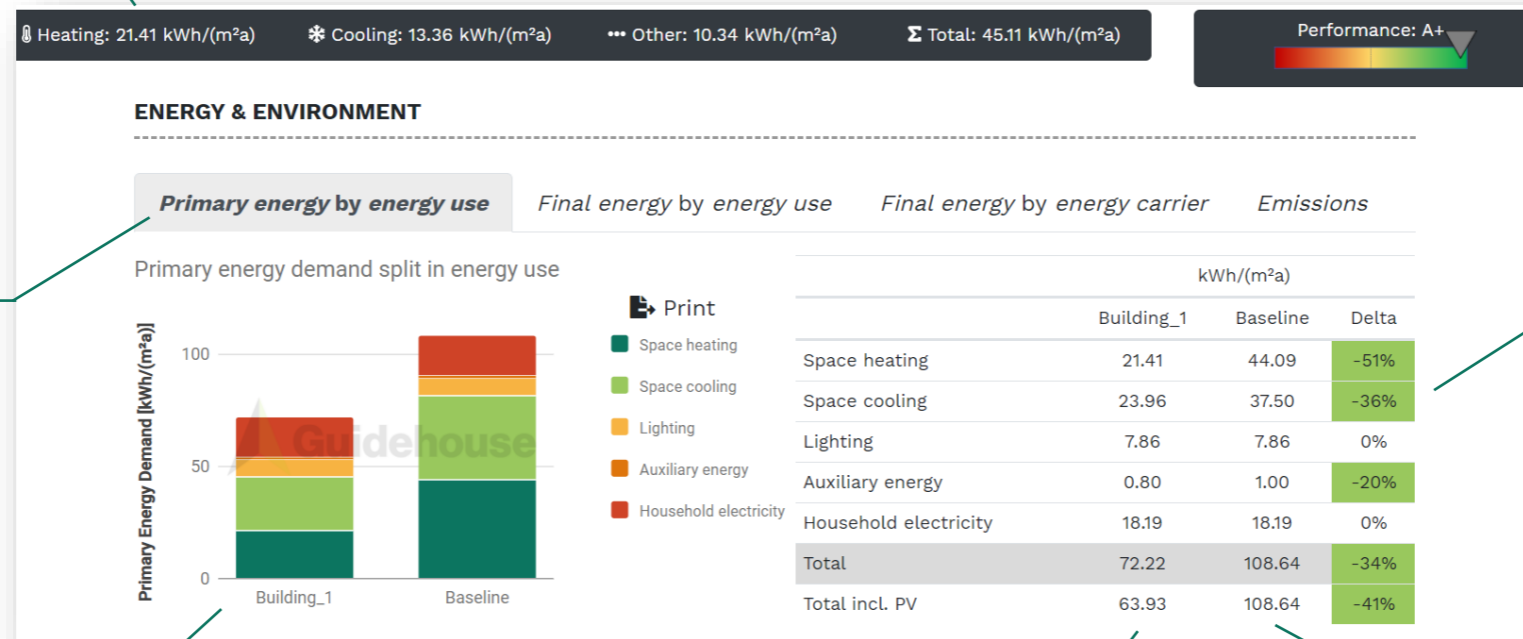
Detailed results in numbers.

7| Performance rating

C = equal to baseline

6| Comparison

Difference to the baseline buildings.



BEP tool Example

Office Building X- BaU

Project info	
Construction phase	New construction
Building type	Non-residential building
Detailed building type	Office
Net floor area	19200 m2
Land plot size	2738 m2
Stories	11 stories
Construction type	Concrete

Building Envelope	
External walls	
Description of construction	Mineral wool insulation
U-Value	1.4 W/(m ² *K)
Roof	
Roof type	Flat roof
Description of construction	XPS insulation
U-Value	0.7 W/(m ² *K)
Openings and windows	
Glazing type	Double glazed
U-Value glass	2.5 W/(m ² *K)
G-Value glass	0.74
Frame material / description	Aluminum
Overall u-value window	2.57 W/(m ² *K)
Description of construction	Low e double glazing 8/16/10
Basement floor	
Description of construction	Concrete Slab
U-Value	2.4W/(m ² *K)

BEP tool Example

Office Building X- BaU

Technical Building Systems

Ventilation system

Type of ventilation Free ventilation (windows)

Description

Space cooling system

Primary space cooling system Centralized multi-split system Consisting of one outdoor unit (e.g. located on the rooftop) supplying several indoor units
Good newbuild standard

Description

Space heating system

Primary Space heating system Air-conditioning system (reversible for heating; air-air heat pump)

Description Good newbuild standard

Water heater system

Primary water heater system Dedicated electric heater (dedicated = just hot water generation)

Lighting system

Primary lighting system LED (Light emitting diode lamps)

Efficiency

100

Description

Photovoltaics

Capacity NA

Total module area 0

BEP tool Example

Office Building X

Project info	
Construction phase	New construction
Building type	Non-residential building
Detailed building type	Office
Net floor area	19200 m2
Land plot size	2738 m2
Stories	11 stories
Construction type	Concrete

Building Envelope	
External walls	
Description of construction	Mineral wool insulation
U-Value	0.67 W/(m ² *K)
Roof	
Roof type	Flat roof
Description of construction	XPS insulation
U-Value	0.26 W/(m ² *K)
Openings and windows	
Glazing type	Double glazed
U-Value glass	1.8 W/(m ² *K)
G-Value glass	0.5
Frame material / description	Aluminum
Overall u-value window	1.8 W/(m ² *K)
Description of construction	Low e double glazing 8/16/10
Basement floor	
Description of construction	Concrete Slab
U-Value	2.7 W/(m ² *K)

BEP tool Example

Office Building X

Technical Building Systems

Ventilation system

Type of ventilation Mechanical ventilation system with heat recovery

Description Wheel heat exchanger on fresh air

Space cooling system

Primary space cooling system Centralised multi-split system | Consisting of one outdoor unit (e.g. located on the rooftop) supplying several indoor units

Description VRV system

Space heating system

Primary Space heating system Air-conditioning system (reversible for heating; air-air heat pump)

Description VRV system

Water heater system

Primary water heater system Dedicated electric heater (dedicated = just hot water generation)

Lighting system

Primary lighting system LED (Light emitting diode lamps)

Efficiency 100

Description With lighting controls and dimming

Photovoltaics

Capacity 40 kWp

Total module area 242 m²

Wrap up and outlook



Photo by [Martin Adams](#) on [Unsplash](#)

Conclusion

Offered a customisable, transparent tool adapted to the MENA region



**Performance of
energy efficiency
measures & RE**



**Calculation of
monetary savings**



Free web application



Proven methodology

Final discussions



Collecting feedback and ideas per country and target group:



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This project is part of the International Climate Initiative (IKI). The Federal Ministry for the Environment, Nature Conservation and Nuclear Safety (BMU) supports this initiative on the basis of a decision adopted by the German Bundestag.



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